Business Development Grant Agreement for Apple, Inc.

September 20, 2021

Chris Dillon, Assistant County Manager











Project Bear

Location of a transformational research and development campus

Creation of 3,000 new jobs

Average salary of \$187,000 annually

Estimated \$1,500,000,000 in new investment

Apple, Inc.

- Apple leads the world in innovation with iPhone, iPad, Mac, Apple Watch, and Apple TV. Apple's five software platforms iOS, iPadOS, macOS, watchOS, and tvOS provide seamless experiences across all Apple devices and empower people with breakthrough services including the App Store, Apple Music, Apple Pay, and iCloud.
- Apple's new campus and engineering hub at RTP will accommodate the company's growing research and development and engineering teams, among others.
- It will measure more than 1 million square feet and initially house 3,000 employees working in machine learning, artificial intelligence, software engineering and other cutting-edge fields. Like all Apple facilities, the new campus will run on 100% renewable energy.

RTP Investment

• 310 companies currently in RTP

 HUB RTP, 2M SF mixed-use urban center

Boxyard RTP

Frontier RTP



Incentives

- Wake County Economic Tier 1 (Transformational)
 - 50% of new tax growth over 30 years (typically 8 years)
 - \$90,000,000 based on \$1.5 billion appraised investment
- Incentives will be in three phases
 - First 10 years, \$500 million investment with 3,000 jobs
 - Second 10 years, \$1 billion investment
 - Third 10 years, \$1.5 billion investment
- Recapture provision requires payback of incentives if investments not reached in each of the 10-year periods

Partners

- Wake County Government
- Greater Raleigh Chamber
- Wake County Economic Development
- Research Triangle Foundation
- Capital Area Workforce Development Board
- Wake Technical Community College
- N.C. Community College System
- N.C. State University
- N.C. Department of Commerce
- Economic Development Partnership of N.C.
- North Carolina General Assembly



Our Team

Wake County

- County Commissioners
- David Ellis (CMO)
- Emily Lucas (CMO)
- Lisa Provencher (CMO)
- Yvonne Gilyard (Clerk)
- Marcus Kinrade (Tax Administration)
- Michael James (Budget)
- Aaron Brown (Budget)
- Melissa England (Finance)
- Scott Warren (CAO)
- Beth Smerko (CAO)
- Allison Cooper (CAO)
- Dara Demi (Communications)

Wake County Economic Development

- Adrienne Cole
- Michael Haley
- Ashley Cagle
- Brenda Kalavsky
- Danya Perry
- Kathleen Henry
- Morgan Ross
- Haley Waxman
- Albert Alwang
- Noor Bokhari

Public Hearing

Motion

That the Board of Commissioners holds a public hearing and approves a Business Development Grant Agreement with Apple, Inc. subject to the terms and conditions acceptable to the County Attorney.

WAKE COUNTY