

WAKE COUNTY ALCOHOLIC BEVERAGE CONTROL BOARD

Mr. Willie Rowe - *Board Chairman*
Mr. Kenneth A. Kirby, Jr. - *Board Vice-Chairman*
Mrs. Betty P. Whitaker - *Board Member*
Mr. Lucius S. Jones - *Board Member*
Mr. Joel Keith - *Board Member*
Mr. Ike Wheeler - *General Manager*

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RECEIVED

October 28, 2020

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The Honorable Chair Greg Ford
Wake County Board of Commissioners
PO Box 550
Raleigh, North Carolina 27602

**Wake County
Manager's Office**

Dear Chairperson Ford:

Pursuant to North Carolina General Statute 18B-700 (g1), the Wake County Alcoholic Beverage Control Board must set our General Manager's salary either in line with the Wake County Clerk of Superior Court or at a range approved by the Wake County Board of Commissioners. The purpose of this letter is to officially request that the Wake County Commissioners consider updating the range.

Wake County has grown tremendously since the salary range was last updated five years ago. We now have a population of over 1 million residents who have access to superior education, a robust greenway system, quality jobs, and growing housing market. All of those accolades exist despite the numerous challenges presented to all of us by COVID-19.

In spite of the Pandemic, Wake County Alcoholic Beverage Control's total sales are 13% higher than this time last year. This in turn means more revenue for Wake County Government and our municipalities as well as more services for those with substance and alcohol abuse issues. With all that being said, it also translates as more responsibility for our General Manager.

After comparing equivalent alcohol sales revenue trends, the Wake County Alcoholic Beverage Control Board respectfully requests that the Board of Commissioners consider raising this range corresponding to that of Mecklenburg County Alcoholic Beverage Control (\$121,463 to \$194,463). This adjustment will keep us more in line with competing Alcoholic Beverage Control Boards, Wake County municipalities, as well as the private sector.

We want to thank you and the entire Board for the support you provide our organization. Our staff works hard to serve the citizens of Wake County by providing a variety of products through quality customer service. If you should have any questions about this request or anything going on within our organization, then do not hesitate to contact me personally.

Sincerely,



Willie Rowe
Chairman

Cc: Wake County Alcoholic Beverage Control Board
Wake County Manager David Ellis