

## Multipurpose Indoor Sports Complex City/County RFP Process

### Timeline

- |                         |  |
|-------------------------|--|
| • October 14/15, 2019   | BOC/RCC briefed on process                 |
| • October 23, 2019      | RFP Released                               |
| • November 14, 2019     | Pre-submittal Meeting                      |
| • January 16, 2020      | Submittals due                             |
| • January 23/24, 2020   | Presentations to Evaluation Team           |
| • February 10/ 11, 2020 | Recommendations Presented BOC/RCC          |
| • February 17/18, 2020  | BOC and RCC Decisions                      |
| • March 2/3, 2020       | Alternative date for BOC and RCC Decisions |

### Evaluation Team

#### Wake County Staff

County Manager's Office (Lead)  
Facilities, Design and Construction  
Budget/Finance

#### City of Raleigh Staff

Budget/Finance  
Special Events  
Convention Center

#### Community

GRCVB  
Wake Hospitality Alliance  
Wake Municipality

### Minimum Criteria

- Project fully located in Wake County
- Consistent with statutory uses of revenues
- Capital in nature (minimum value of \$50,000,000)
- Maximum hospitality tax funding of 45% of total project cost
- Request shall not exceed annual payment of \$2.36 million for up to 25 years
- Minimum of 100,000 square feet
- Minimum of 12 courts
- Capable of accommodating e-sports competitions
  - Minimum of 7500 square foot ballroom space
  - Minimum of 6 multi-purpose meeting rooms for event support
- Four full sized team locker rooms with showers
- Seat minimum of 4,000 spectators

### Proposal Requirements

- Project overview and objectives
- Project budget and funding sources
- Project operating plan
- Project timeline
- Project visitor estimates, return on investment and performance targets
- Organizational information

## Medium Projects City/County RFP Process

### Timeline

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|------------------------|--|
| • October 14/15, 2019  | BOC/RCC briefed on process                 |
| • December 4, 2019     | RFP Released                               |
| • December 13, 2019    | Pre-submittal Meeting                      |
| • February 13, 2020    | Submittals due                             |
| • February 20/21, 2020 | Presentations to Evaluation Team           |
| • March 9/ 10, 2020    | Recommendations Presented BOC/RCC          |
| • March 16/17, 2020    | BOC and RCC Decisions                      |
| • April 6/7, 2020      | Alternative date for BOC and RCC Decisions |

### Evaluation Team

#### Wake County Staff

County Manager's Office (Lead)  
Facilities, Design and Construction  
Budget/Finance  
Wake County Economic Development

#### City of Raleigh Staff

Planning  
Economic Development  
Budget/Finance

#### Community

GRCVB  
Wake Hospitality Alliance  
Wake Municipality  
United Arts Council

### Minimum Criteria

- Project fully located in Wake County
- Consistent with statutory uses of revenues
- Capital in nature (minimum value of \$20,000,000)
- Maximum hospitality tax funding of 45% of total project cost

### Proposal Requirements

- Project overview and objectives
- Project budget and funding sources
- Project operating plan
- Project timeline
- Project visitor estimates, return on investment and performance targets
- Organizational information

\*Small Projects Process estimated to begin May 2020 with decisions expected September 2020

Updated October 10, 2019