# Occupancy and Prepared Food and Beverage Taxes

**Board of Commissioners** 





### Interlocal Review

- An interlocal agreement between the City of Raleigh and Wake County along with 20 amendments articulate the oversight and uses of the revenues
- 20<sup>th</sup> Amendment calls for a public review
  - Review Financial Models
    - Current Projections and Forecast
  - Review PNC Capital Plan
  - Review Convention Center Capital Plan
  - Inclusive of stakeholders
  - Complete by January 1, 2020



## Recap of the Process to date

### Sept '18

City Council /
County
Commissioners
Process Update

Oct '18 RFI Released

### Jan '19

Stakeholder Meeting #2

- Review Financial

Models, Forecast &

Destination Study

#### June '19

Stakeholder
Meeting #6 Managers
Recommendations

### Oct '18

Stakeholder Meeting #1 -Discuss RFI Process to learn about project ideas, History of Interlocal Agreement Jan '19

RFI Due Feb / Mar '19

Stakeholder Meetings #3 / #4 / #5 -RFI Project Presentations

In addition, Wake County created website for added transparency.





# Funding Recommendations in Summary

City and County Manager presented funding recommendations based on findings during review process

- Continue current commitments
- ✓ Support enhancement of PNC Arena
- Provide for expansion of Convention Center
- ✓ Support maintenance of Regional Facilities
- Support new investments
  - ✓ Indoor Sports Complex
  - Medium Projects
  - ✓ Small Projects





## Revenue Update

- Strong growth continued through end of fiscal year
- Received revenue figures through fiscal year end June 30
- FY19 budgeted = \$57.315M
- FY19 estimated = \$59.570M
- FY19 actual (unaudited) = \$60.337M

## **Board Questions and Feedback**

(Q & A is attachment in Work Session packet)

### **Key Areas:**

- Consider additional funding for PNC Arena
- Evaluate medium project funding to support additional projects
- Consider broader economic development impact associated with Downtown South Project

## Alternative Proposal for Consideration

- Based on feedback from July 8 Board Presentation and Board questions, staff prepared an alternative proposal for consideration:
  - Provide \$9M annually for PNC Arena
  - Increase medium projects from \$42.1M to \$46.6M
  - Launch joint feasibility study with City of Raleigh to evaluate soccer stadium/ entertainment complex at Downtown South
    - Establish process to complete by December 2019

# Action Requested

- 1. Approve 21<sup>st</sup> Amendment to ILA using terms of alternative proposal presented at August 12 Work Session
- 2. Authorize County Manager to work with City Manager on joint feasibility study of soccer/entertainment stadium at Downtown South

### **Next Steps**

Vote by Wake County
Board of
Commissioners

Begin process for Indoor Sports Complex RFP

August 19

August 20

September

Vote by Raleigh City
Council

Develop process for Soccer Stadium Feasibility Study



