Flexible Spending Account & COBRA Administration

Award of Vendor Contract August 19, 2019













Overview of Presentation

Purpose

To request the Board of Commissioners authorize the County Manager to enter into a 3-year vendor contract for administration of the County's Flexible Spending Account and COBRA benefits programs.

Agenda

- Vendor Selection Process
- Staff Recommendation
- Board Action Requested

Vendor Selection Process

A Request for Proposals was issued for these employee benefits

Health Care Flexible Spending

Allows employees to use pretax dollars to pay for eligible out-of-pocket health care expenses.

Dependent Care Flexible Spending

Allows employees to use pretax dollars to pay for eligible dependent care expenses (e.g. day care).

COBRA

Federally mandated program that allows terminated employees to continue participation in a group health plan for a limited time at full cost to the employee.

Vendor Selection Process

Proposals Received



- ASI Flex
- Baker Tilly
- FBA
- Flores
- IMS
- Optum
- TASC

Proposals Evaluated on



- Account Management Team
- Member Services
- Employer Services
- Technology
- Tools & Communication
- Cost proposal

Finalists Selected



✓ Optum

Staff Recommendation - Optum

Optum

- Rate guarantee
- Performance guarantees
- Enhanced services
- Cost savings

Optum – Performance Guarantees

Performance measured quarterly

17 separate performance measures

Up to 25% of monthly fees at risk

Optum - Enhanced Services

Optum offers enhanced FSA & COBRA administration services

FSA

- 24/7 customer service center hours
- Two debit cards provided at enrollment
- Daily claim payments
- Monthly account statements to participants
- Quarterly FSA education emails
- Plan non-discrimination testing at no cost

COBRA

- Expanded customer service center hours
- Monthly invoices sent to participants
- Late payment notices sent to participants
- No fee for participants to pay premiums by debit/credit card

COBRA – Annual Cost

	IMS	Optum
COBRA (PEPM)		
Enrollment	3,728	3,728
Standard Open Enrollment	N/A	N/A
Monthly Fee	\$0.40	\$0.45
Estimated Annual Cost	\$17,894	\$20,131
COBRA (Activity Based)		
Average New Hires	16	16
Average Terminations	53	53
Average COBRA QE	6	6
Average COBRA participants	43	43
One Time Takeover Fee	N/A	N/A
Initial Notice (per occurrence)	5.00	0.00
Qualifying Event Notice	\$7.00	\$16.00
Ongoing Administration (PPPM)	\$7.50	\$6.00
Estimated Annual Cost	\$9,786	\$14,424

FSA – Annual Cost

	IMS	Optum
Rate Guarantee	3 years	3 years
FSA		
Enrollment	1,690	1,690
Open Enrollment	-	-
Monthly Fee (PPPM)	\$3.50	\$3.00
Plan Document	-	-
Estimated Monthly Cost	\$5,915	\$5,070
Estimated Annual Cost	\$70,980	\$60,840

Notes:

Pricing based on <1,999 participants

Combined FSA and COBRA:	\$80,766	\$75,264	
		(\$5,502)	

Optum - Cost Savings

		IMS	OPTUM
	Current	Proposal	Proposal
FSA	\$72,172	\$70,980	\$60,840
COBRA	\$9,041	\$9,786	\$14,424
Projected Cost	\$81,213	\$80,766	\$75,264
Projected Savings	-	\$447	\$5,949

3-year rate guarantee

Based on current participation levels, the savings is approximately \$6000

WAKE COUNTY

Action Requested

 At the August 19 meeting, request Board to consider approval of three-year contract with Optum Health Financial Services, Inc.

WAKE COUNTY