



Major Facilities Cash Flow Model: Revised 21st ILA Recommendation

|                                                                    | 2018          | 2019           | 2019               | 2020           | 2020                 | 2020          | 2021          | 2022          | 2023          | 2024          | 2025          | 2026          | 2027          | 2028          | 2029          | 2030          | 2031          | 2032          | 2033           | 2034           |
|--------------------------------------------------------------------|---------------|----------------|--------------------|----------------|----------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|----------------|
|                                                                    | Actuals       | Adopted Budget | Actuals as of June | Adopted Budget | 21st ILA Manager Rec | Proj          | Proj          | Proj          | Proj          | Proj          | Proj          | Proj          | Proj          | Proj          | Proj          | Proj          | Proj          | Proj          | Proj           | Proj           |
| <b>Economic Growth Assumptions</b>                                 |               |                |                    |                |                      |               |               |               |               |               |               |               |               |               |               |               |               |               |                |                |
| Occupancy Tax                                                      | 6.34%         | 4.00%          | 11.77%             | 10.00%         | 4.00%                | 4.00%         | 4.00%         | 4.00%         | 3.00%         | 3.00%         | 3.00%         | 3.00%         | 3.00%         | 3.00%         | 3.00%         | 3.00%         | 3.00%         | 3.00%         | 3.00%          | 3.00%          |
| Prepared Food and Beverage Tax                                     | 5.80%         | 5.00%          | 5.87%              | 5.00%          | 5.00%                | 5.00%         | 5.00%         | 5.00%         | 4.00%         | 4.00%         | 4.00%         | 4.00%         | 4.00%         | 4.00%         | 4.00%         | 4.00%         | 4.00%         | 4.00%         | 4.00%          | 4.00%          |
|                                                                    |               |                |                    |                |                      |               |               |               |               |               |               |               |               |               |               |               |               |               |                |                |
| Occupancy Taxes                                                    | 26,240        | 26,810         | 29,328             | 30,019         | 30,501               | 30,501        | 31,721        | 32,990        | 33,980        | 34,999        | 36,049        | 37,131        | 38,245        | 39,392        | 40,574        | 41,791        | 43,045        | 44,336        | 45,666         | 47,036         |
| Food and Beverage Taxes                                            | 29,244        | 30,505         | 30,961             | 32,241         | 32,509               | 32,509        | 34,135        | 35,841        | 37,275        | 38,766        | 40,317        | 41,929        | 43,607        | 45,351        | 47,165        | 49,052        | 51,014        | 53,054        | 55,176         | 57,383         |
| <b>Total Sources</b>                                               | <b>55,734</b> | <b>57,315</b>  | <b>60,289</b>      | <b>62,260</b>  | <b>63,010</b>        | <b>63,010</b> | <b>65,856</b> | <b>68,832</b> | <b>71,255</b> | <b>73,765</b> | <b>76,366</b> | <b>79,060</b> | <b>81,851</b> | <b>84,743</b> | <b>87,739</b> | <b>90,842</b> | <b>94,058</b> | <b>97,390</b> | <b>100,842</b> | <b>104,419</b> |
|                                                                    |               |                |                    |                |                      |               |               |               |               |               |               |               |               |               |               |               |               |               |                |                |
| <b>Section 1 - Admininstration , Holdbacks, and Debt Service</b>   |               |                |                    |                |                      |               |               |               |               |               |               |               |               |               |               |               |               |               |                |                |
| Occupancy Taxes Administration and Collection                      | 650           | 650            | 650                | 650            | 650                  | 650           | 650           | 650           | 650           | 650           | 650           | 650           | 650           | 650           | 650           | 650           | 650           | 650           | 650            | 650            |
| Food and Beverage Taxes Administration and Collection              | 750           | 750            | 750                | 750            | 750                  | 750           | 750           | 750           | 750           | 750           | 750           | 750           | 750           | 750           | 750           | 750           | 750           | 750           | 750            | 750            |
| City of Raleigh Holdback                                           | 680           | 680            | 680                | 680            | 680                  | 680           | 680           | 680           | 680           | 680           | 680           | 680           | 680           | 680           | 680           | 680           | 680           | 680           | 680            | 680            |
| Greater Raleigh Convention & Visitors Bureau                       | 6,584         | 6,787          | 7,417              | 7,589          | 7,710                | 7,710         | 8,015         | 8,332         | 8,580         | 8,835         | 9,097         | 9,367         | 9,646         | 9,933         | 10,228        | 10,532        | 10,846        | 11,169        | 11,501         | 11,844         |
| Town of Cary Hold Harmless                                         | 1,267         | 1,308          | 1,434              | 1,468          | 1,493                | 1,493         | 1,554         | 1,617         | 1,666         | 1,717         | 1,770         | 1,824         | 1,880         | 1,937         | 1,996         | 2,057         | 2,120         | 2,184         | 2,251          | 2,319          |
| Wake Technical Community College                                   | -             | -              | -                  | -              | -                    | -             | -             | -             | -             | -             | -             | -             | -             | -             | -             | -             | -             | -             | -              | -              |
| Centennial Authority                                               | 3,212         | 3,347          | 3,503              | 3,626          | 3,669                | 3,669         | 3,842         | 4,024         | 4,173         | 4,327         | 4,487         | 4,653         | 4,825         | 5,003         | 5,188         | 5,380         | 5,578         | 5,785         | 5,998          | 6,220          |
| Performing Arts Center                                             | -             | -              | -                  | -              | -                    | -             | -             | -             | -             | -             | -             | -             | -             | -             | -             | -             | -             | -             | -              | -              |
| PNC (formerly RBC) Debt Service                                    | 5,209         | 5,208          | 5,208              | 868            | 868                  | 868           | -             | -             | -             | -             | -             | -             | -             | -             | -             | -             | -             | -             | -              | -              |
| PNC Maintenance                                                    | 2,500         | 2,000          | 2,000              | 5,000          | 5,000                | 5,000         | 2,000         | -             | -             | -             | -             | -             | -             | -             | -             | -             | -             | -             | -              | -              |
| City of Raleigh                                                    | 1,000         | 1,000          | 1,000              | 1,000          | 1,000                | 1,000         | 1,000         | 1,000         | 1,000         | 1,000         | 1,000         | 1,000         | 1,000         | 1,000         | 1,000         | 1,000         | 1,000         | 1,000         | 1,000          | 1,000          |
| Wake County                                                        | 1,000         | 1,000          | 1,000              | 1,000          | 1,000                | 1,000         | 1,000         | 1,000         | 1,000         | 1,000         | 1,000         | 1,000         | 1,000         | 1,000         | 1,000         | 1,000         | 1,000         | 1,000         | 1,000          | 1,000          |
| PNC Debt Service                                                   |               |                |                    |                |                      |               | 8,000         | 8,000         | 8,000         | 8,000         | 8,000         | 8,000         | 8,000         | 8,000         | 8,000         | 8,000         | 8,000         | 8,000         | 8,000          | 8,000          |
| Indoor Sports                                                      |               |                |                    |                |                      |               | 2,360         | 2,360         | 2,360         | 2,360         | 2,360         | 2,360         | 2,360         | 2,360         | 2,360         | 2,360         | 2,360         | 2,360         | 2,360          | 2,360          |
| Medium Competitive Projects Cash Funding                           |               |                |                    |                |                      |               | 3,140         | 3,140         | 3,140         | 3,140         | 3,140         |               |               |               |               |               |               |               |                |                |
| Planned Future Capacity                                            |               |                |                    |                |                      |               |               |               |               |               |               | 3,140         | 3,140         | 3,140         | 3,140         | 3,140         | 3,140         | 3,140         | 3,140          | 3,140          |
| <b>Subtotal: Admin, Holdbacks, and Debt Service</b>                | <b>22,852</b> | <b>22,731</b>  | <b>23,642</b>      | <b>22,632</b>  | <b>22,819</b>        | <b>22,819</b> | <b>32,991</b> | <b>31,553</b> | <b>31,999</b> | <b>32,459</b> | <b>32,934</b> | <b>33,424</b> | <b>33,930</b> | <b>34,453</b> | <b>34,992</b> | <b>35,549</b> | <b>36,124</b> | <b>36,718</b> | <b>37,330</b>  | <b>37,963</b>  |
|                                                                    |               |                |                    |                |                      |               |               |               |               |               |               |               |               |               |               |               |               |               |                |                |
| <b>Section 2 - 85% Projects: Raleigh Convention Center Complex</b> |               |                |                    |                |                      |               |               |               |               |               |               |               |               |               |               |               |               |               |                |                |
| Amount for Distribution                                            | 32,780        | 34,584         | 36,648             | 39,628         | 40,191               | 40,191        | 32,865        | 37,279        | 39,256        | 41,306        | 43,432        | 45,636        | 47,921        | 50,290        | 52,746        | 55,293        | 57,934        | 60,672        | 63,512         | 66,456         |
| Percent Allocated to Raleigh Convention Center                     | 85%           | 85%            | 85%                | 85%            | 85%                  | 85%           | 85%           | 85%           | 85%           | 85%           | 85%           | 85%           | 85%           | 85%           | 85%           | 85%           | 85%           | 85%           | 85%            | 85%            |
| Gross Allocation                                                   | 27,863        | 29,396         | 31,151             | 33,684         | 34,163               | 34,163        | 27,935        | 31,687        | 33,368        | 35,110        | 36,917        | 38,790        | 40,733        | 42,746        | 44,834        | 46,999        | 49,244        | 51,572        | 53,985         | 56,488         |
| City of Raleigh Contribution for Mediium Projects                  |               |                |                    |                | (4,400)              | (4,400)       | (4,400)       | (4,400)       | (4,400)       | (4,400)       |               |               |               |               |               |               |               |               |                |                |
| <b>Subtotal: Payments to Raleigh Convention Center</b>             | <b>27,863</b> | <b>29,396</b>  | <b>31,151</b>      | <b>33,684</b>  | <b>29,763</b>        | <b>29,763</b> | <b>23,535</b> | <b>27,287</b> | <b>28,968</b> | <b>30,710</b> | <b>36,917</b> | <b>38,790</b> | <b>40,733</b> | <b>42,746</b> | <b>44,834</b> | <b>46,999</b> | <b>49,244</b> | <b>51,572</b> | <b>53,985</b>  | <b>56,488</b>  |



Major Facilities Cash Flow Model: Revised 21st ILA Recommendation

|                                                               | 2018    | 2019           | 2019               | 2020           | 2020                 | 2020   | 2021   | 2022   | 2023   | 2024   | 2025    | 2026   | 2027   | 2028   | 2029   | 2030   | 2031   | 2032   | 2033   | 2034   |
|---------------------------------------------------------------|---------|----------------|--------------------|----------------|----------------------|--------|--------|--------|--------|--------|---------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
|                                                               | Actuals | Adopted Budget | Actuals as of June | Adopted Budget | 21st ILA Manager Rec | Proj   | Proj   | Proj   | Proj   | Proj   | Proj    | Proj   | Proj   | Proj   | Proj   | Proj   | Proj   | Proj   | Proj   | Proj   |
| Section 3 - 15% Projects: Other Joint Projects and Agreements |         |                |                    |                |                      |        |        |        |        |        |         |        |        |        |        |        |        |        |        |        |
| Cary Sports Facilities                                        | 2,600   | 2,000          | 2,000              |                | 3,000                | 3,000  | 3,000  | 3,000  | 3,000  | 3,000  | 3,000   | 3,000  | 3,000  | 3,000  | 3,000  | 3,000  | 3,000  | 3,000  | 3,000  | 3,000  |
| Competitive Projects - Small                                  | 2,000   | 2,000          | 2,000              | 2,000          | 2,000                | 2,000  | 2,000  | 2,000  | 2,000  | 2,000  | 2,000   | 2,000  | 2,000  | 2,000  | 2,000  | 2,000  | 2,000  | 2,000  | 2,000  | 2,000  |
| Competitive Projects - Medium                                 |         |                |                    |                |                      |        |        |        |        |        |         |        |        |        |        |        |        |        |        |        |
| Medium Competitive Projects Cash Funding (Section 1)          |         |                |                    |                |                      | -      | 3,140  | 3,140  | 3,140  | 3,140  | 3,140   |        |        |        |        |        |        |        |        |        |
| Medium Competitive Projects (Section 3)                       |         |                |                    |                | 4,400                | 4,400  | 4,400  | 4,400  | 4,400  | 4,400  | 4,400   |        |        |        |        |        |        |        |        |        |
| Subtotal Medium Competitive Projects                          |         |                |                    |                |                      | 4,400  | 7,540  | 7,540  | 7,540  | 7,540  | 7,540   |        |        |        |        |        |        |        |        |        |
| Subtotal: 15% Projects / Other Agreements                     | 4,600   | 4,000          | 4,000              | 2,000          | 9,400                | 9,400  | 9,400  | 9,400  | 9,400  | 9,400  | 9,400   | 5,000  | 5,000  | 5,000  | 5,000  | 5,000  | 5,000  | 5,000  | 5,000  | 5,000  |
|                                                               |         |                |                    | -              |                      |        |        |        |        |        |         |        |        |        |        |        |        |        |        |        |
| Total Uses                                                    | 55,315  | 56,127         | 58,792             | 58,316         | 61,982               | 61,982 | 65,926 | 68,240 | 70,367 | 72,569 | 79,251  | 77,215 | 79,663 | 82,199 | 84,827 | 87,548 | 90,368 | 93,289 | 96,316 | 99,451 |
| Total Uses Over (or Under) Total Sources                      | 419     | 1,188          | 1,497              | 3,944          | 1,029                | 1,029  | (70)   | 592    | 888    | 1,196  | (2,885) | 1,845  | 2,188  | 2,543  | 2,912  | 3,294  | 3,690  | 4,101  | 4,527  | 4,968  |
| Section4: Fund Balance                                        |         |                |                    |                |                      |        |        |        |        |        |         |        |        |        |        |        |        |        |        |        |
| Beginning Fund Balance                                        | 2,455   | 2,717          | 2,873              | 4,290          | 4,371                | 4,371  | 5,399  | 5,329  | 5,921  | 6,809  | 8,005   | 5,120  | 6,965  | 9,154  | 11,697 | 14,609 | 17,903 | 21,593 | 25,694 | 30,221 |
| Increase In Uncommitted Funds                                 | 419     | 1,188          | 1,497              | 3,944          | 1,029                | 1,029  | -      | 592    | 888    | 1,196  | -       | 1,845  | 2,188  | 2,543  | 2,912  | 3,294  | 3,690  | 4,101  | 4,527  | 4,968  |
| Use of Uncommitted Funds                                      | -       | -              | -                  |                | -                    | -      | (70)   | -      | -      | -      | (2,885) | -      | -      | -      | -      | -      | -      | -      | -      | -      |
| Ending Fund Balance                                           | 2,873   | 3,905          | 4,371              | 8,234          | 5,399                | 5,399  | 5,329  | 5,921  | 6,809  | 8,005  | 5,120   | 6,965  | 9,154  | 11,697 | 14,609 | 17,903 | 21,593 | 25,694 | 30,221 | 35,189 |
|                                                               |         |                |                    |                | -                    |        |        |        |        |        |         |        |        |        |        |        |        |        |        |        |
| Minimum Fund Balance Guideline                                | 2,000   | 1,000          | 4,700              | 1,000          | 4,700                | 4,700  | 4,700  | 4,700  | 4,700  | 4,700  | 2,500   | 2,500  | 2,500  | 2,500  | 2,500  | 2,500  | 2,500  | 2,500  | 2,500  | 2,500  |
| Excess Fund Balance (Capacity)                                | 873     | 2,905          | (329)              | 7,234          | 699                  | 699    | 629    | 1,221  | 2,109  | 3,305  | 2,620   | 4,465  | 6,654  | 9,197  | 12,109 | 15,403 | 19,093 | 23,194 | 27,721 | 32,689 |



City of Raleigh, North Carolina  
Convention Center Complex Financing Plan  
Projected Financing Plan thru 06/30/19 (Projections as of April 2019)  
Interlocal Agreement (ILA) 21  
With May Distributions

| Fiscal Year | 85% of<br>Uncommitted<br>Funds/Annual<br>Revenues | Current Debt<br>Service Raleigh<br>Convention<br>Center (RCC) | Planned Future<br>Capacity<br>Music Venue<br>Debt Service | Planned Future<br>Capacity<br>Convention<br>Center<br>Expansion Debt<br>Service | Planned Future<br>Capacity<br>Parking /<br>Infrastructure<br>Debt Service | Total Debt<br>Service | RCC<br>Operating<br>Subsidy | Business<br>Development<br>Fund | RCC<br>Capital<br>Maintenance<br>Plan | PAC<br>Capital<br>Maintenance<br>Plan | RCC<br>Optimiztion &<br>Land<br>Acquisition | Contribution to<br>Medium<br>Projects | Interest Income<br>@ 3% | Revenues<br>Over (Under)<br>Expenditures | Ending Fund<br>Balance |
|-------------|---------------------------------------------------|---------------------------------------------------------------|-----------------------------------------------------------|---------------------------------------------------------------------------------|---------------------------------------------------------------------------|-----------------------|-----------------------------|---------------------------------|---------------------------------------|---------------------------------------|---------------------------------------------|---------------------------------------|-------------------------|------------------------------------------|------------------------|
| A           | B                                                 | C                                                             | D                                                         | E                                                                               | F                                                                         | G                     | H                           | I                               | J                                     | K                                     | L                                           | M                                     | N                       | O                                        | P                      |
| 6/30/2019   | 31,151                                            | 18,475                                                        |                                                           |                                                                                 |                                                                           | 18,475                | 3,393                       | 600                             | 2,709                                 | 500                                   |                                             |                                       | 1,380                   | 6,854                                    | 52,847                 |
| 6/30/2020   | 34,163                                            | 18,476                                                        |                                                           |                                                                                 |                                                                           | 18,476                | 3,562                       | 600                             | 3,000                                 | 1,000                                 | 15,000                                      | 4,400                                 | 1,585                   | (10,290)                                 | 42,557                 |
| 6/30/2021   | 27,935                                            | 18,473                                                        |                                                           |                                                                                 |                                                                           | 18,473                | 3,741                       | 600                             | 3,000                                 | 1,000                                 | 5,000                                       | 4,400                                 | 1,277                   | (7,001)                                  | 35,555                 |
| 6/30/2022   | 31,687                                            | 18,472                                                        |                                                           |                                                                                 |                                                                           | 18,472                | 3,928                       | 600                             | 3,200                                 | 1,000                                 |                                             | 4,400                                 | 1,067                   | 1,153                                    | 36,709                 |
| 6/30/2023   | 33,368                                            | 18,475                                                        |                                                           |                                                                                 | 2,200                                                                     | 20,675                | 4,124                       | 600                             | 3,200                                 | 1,000                                 |                                             | 4,400                                 | 1,101                   | 470                                      | 37,178                 |
| 6/30/2024   | 35,110                                            | 18,475                                                        |                                                           |                                                                                 | 2,200                                                                     | 20,675                | 4,330                       | 600                             | 3,200                                 | 1,000                                 |                                             | 4,400                                 | 1,115                   | 2,021                                    | 39,199                 |
| 6/30/2025   | 36,917                                            | 18,471                                                        | 2,575                                                     |                                                                                 | 2,200                                                                     | 23,246                | 4,547                       | 600                             | 3,200                                 | 1,000                                 |                                             |                                       | 1,176                   | 5,501                                    | 44,700                 |
| 6/30/2026   | 38,790                                            | 18,475                                                        | 2,575                                                     |                                                                                 | 2,200                                                                     | 23,250                | 4,774                       | 600                             | 3,200                                 | 1,000                                 |                                             |                                       | 1,341                   | 7,308                                    | 52,008                 |
| 6/30/2027   | 40,733                                            | 18,473                                                        | 2,575                                                     |                                                                                 | 2,200                                                                     | 23,248                | 5,013                       | 600                             | 3,200                                 | 1,000                                 |                                             |                                       | 1,560                   | 9,232                                    | 61,239                 |
| 6/30/2028   | 42,746                                            | 18,473                                                        | 2,575                                                     | 15,000                                                                          | 2,200                                                                     | 38,248                | 5,263                       | 600                             | 3,200                                 | 1,000                                 |                                             |                                       | 1,837                   | (3,728)                                  | 57,512                 |
| 6/30/2029   | 44,834                                            | 18,475                                                        | 2,575                                                     | 15,000                                                                          | 2,200                                                                     | 38,250                | 5,527                       | 600                             | 3,200                                 | 1,000                                 |                                             |                                       | 1,725                   | (2,017)                                  | 55,495                 |
| 6/30/2030   | 46,999                                            | 18,478                                                        | 2,575                                                     | 15,000                                                                          | 2,200                                                                     | 38,253                | 5,803                       | 600                             | 3,200                                 | 1,000                                 |                                             |                                       | 1,665                   | (191)                                    | 55,304                 |
| 6/30/2031   | 49,244                                            | 20,875                                                        | 2,575                                                     | 15,000                                                                          | 2,200                                                                     | 40,650                | 6,093                       | 600                             | 3,200                                 | 1,000                                 |                                             |                                       | 1,659                   | (640)                                    | 54,663                 |
| 6/30/2032   | 51,572                                            | 20,860                                                        | 2,575                                                     | 15,000                                                                          | 2,200                                                                     | 40,635                | 6,398                       | 600                             | 3,200                                 | 1,000                                 |                                             |                                       | 1,640                   | 1,379                                    | 56,042                 |
| 6/30/2033   | 53,985                                            | 20,846                                                        | 2,575                                                     | 15,000                                                                          | 2,200                                                                     | 40,621                | 6,718                       | 600                             | 3,200                                 | 1,000                                 |                                             |                                       | 1,681                   | 3,528                                    | 59,570                 |
| 6/30/2034   | 56,488                                            | 20,824                                                        | 2,575                                                     | 15,000                                                                          | 2,200                                                                     | 40,599                | 7,053                       | 600                             | 3,200                                 | 1,000                                 |                                             |                                       | 1,787                   | 5,822                                    | 65,392                 |



Major Facilities Cash Flow Model: Revised 21st ILA Recommendation - Alternate Option

|                                                                    | 2018          | 2019           | 2019               | 2020           | 2020                 | 2020          | 2021          | 2022          | 2023          | 2024          | 2025          | 2026          | 2027          | 2028          | 2029          | 2030          | 2031          | 2032          | 2033           | 2034           |
|--------------------------------------------------------------------|---------------|----------------|--------------------|----------------|----------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|----------------|
|                                                                    | Actuals       | Adopted Budget | Actuals as of June | Adopted Budget | 21st ILA Manager Rec | Proj          | Proj          | Proj          | Proj          | Proj          | Proj          | Proj          | Proj          | Proj          | Proj          | Proj          | Proj          | Proj          | Proj           | Proj           |
| <b>Economic Growth Assumptions</b>                                 |               |                |                    |                |                      |               |               |               |               |               |               |               |               |               |               |               |               |               |                |                |
| Occupancy Tax                                                      | 6.34%         | 4.00%          | 11.77%             | 10.00%         | 4.00%                | 4.00%         | 4.00%         | 4.00%         | 3.00%         | 3.00%         | 3.00%         | 3.00%         | 3.00%         | 3.00%         | 3.00%         | 3.00%         | 3.00%         | 3.00%         | 3.00%          | 3.00%          |
| Prepared Food and Beverage Tax                                     | 5.80%         | 5.00%          | 5.87%              | 5.00%          | 5.00%                | 5.00%         | 5.00%         | 5.00%         | 4.00%         | 4.00%         | 4.00%         | 4.00%         | 4.00%         | 4.00%         | 4.00%         | 4.00%         | 4.00%         | 4.00%         | 4.00%          | 4.00%          |
|                                                                    |               |                |                    |                |                      |               |               |               |               |               |               |               |               |               |               |               |               |               |                |                |
| Occupancy Taxes                                                    | 26,240        | 26,810         | 29,328             | 30,019         | 30,501               | 30,501        | 31,721        | 32,990        | 33,980        | 34,999        | 36,049        | 37,131        | 38,245        | 39,392        | 40,574        | 41,791        | 43,045        | 44,336        | 45,666         | 47,036         |
| Food and Beverage Taxes                                            | 29,244        | 30,505         | 30,961             | 32,241         | 32,509               | 32,509        | 34,135        | 35,841        | 37,275        | 38,766        | 40,317        | 41,929        | 43,607        | 45,351        | 47,165        | 49,052        | 51,014        | 53,054        | 55,176         | 57,383         |
| <b>Total Sources</b>                                               | <b>55,734</b> | <b>57,315</b>  | <b>60,289</b>      | <b>62,260</b>  | <b>63,010</b>        | <b>63,010</b> | <b>65,856</b> | <b>68,832</b> | <b>71,255</b> | <b>73,765</b> | <b>76,366</b> | <b>79,060</b> | <b>81,851</b> | <b>84,743</b> | <b>87,739</b> | <b>90,842</b> | <b>94,058</b> | <b>97,390</b> | <b>100,842</b> | <b>104,419</b> |
|                                                                    |               |                |                    |                |                      |               |               |               |               |               |               |               |               |               |               |               |               |               |                |                |
| <b>Section 1 - Admininstration , Holdbacks, and Debt Service</b>   |               |                |                    |                |                      |               |               |               |               |               |               |               |               |               |               |               |               |               |                |                |
| Occupancy Taxes Administration and Collection                      | 650           | 650            | 650                | 650            | 650                  | 650           | 650           | 650           | 650           | 650           | 650           | 650           | 650           | 650           | 650           | 650           | 650           | 650           | 650            | 650            |
| Food and Beverage Taxes Administration and Collection              | 750           | 750            | 750                | 750            | 750                  | 750           | 750           | 750           | 750           | 750           | 750           | 750           | 750           | 750           | 750           | 750           | 750           | 750           | 750            | 750            |
| City of Raleigh Holdback                                           | 680           | 680            | 680                | 680            | 680                  | 680           | 680           | 680           | 680           | 680           | 680           | 680           | 680           | 680           | 680           | 680           | 680           | 680           | 680            | 680            |
| Greater Raleigh Convention & Visitors Bureau                       | 6,584         | 6,787          | 7,417              | 7,589          | 7,710                | 7,710         | 8,015         | 8,332         | 8,580         | 8,835         | 9,097         | 9,367         | 9,646         | 9,933         | 10,228        | 10,532        | 10,846        | 11,169        | 11,501         | 11,844         |
| Town of Cary Hold Harmless                                         | 1,267         | 1,308          | 1,434              | 1,468          | 1,493                | 1,493         | 1,554         | 1,617         | 1,666         | 1,717         | 1,770         | 1,824         | 1,880         | 1,937         | 1,996         | 2,057         | 2,120         | 2,184         | 2,251          | 2,319          |
| Wake Technical Community College                                   | -             | -              | -                  | -              | -                    | -             | -             | -             | -             | -             | -             | -             | -             | -             | -             | -             | -             | -             | -              | -              |
| Centennial Authority                                               | 3,212         | 3,347          | 3,503              | 3,626          | 3,669                | 3,669         | 3,842         | 4,024         | 4,173         | 4,327         | 4,487         | 4,653         | 4,825         | 5,003         | 5,188         | 5,380         | 5,578         | 5,785         | 5,998          | 6,220          |
| Performing Arts Center                                             | -             | -              | -                  | -              | -                    | -             | -             | -             | -             | -             | -             | -             | -             | -             | -             | -             | -             | -             | -              | -              |
| PNC (formerly RBC) Debt Service                                    | 5,209         | 5,208          | 5,208              | 868            | 868                  | 868           | -             | -             | -             | -             | -             | -             | -             | -             | -             | -             | -             | -             | -              | -              |
| PNC Maintenance                                                    | 2,500         | 2,000          | 2,000              | 5,000          | 5,000                | 5,000         | 2,000         | -             | -             | -             | -             | -             | -             | -             | -             | -             | -             | -             | -              | -              |
| City of Raleigh                                                    | 1,000         | 1,000          | 1,000              | 1,000          | 1,000                | 1,000         | 1,000         | 1,000         | 1,000         | 1,000         | 1,000         | 1,000         | 1,000         | 1,000         | 1,000         | 1,000         | 1,000         | 1,000         | 1,000          | 1,000          |
| Wake County                                                        | 1,000         | 1,000          | 1,000              | 1,000          | 1,000                | 1,000         | 1,000         | 1,000         | 1,000         | 1,000         | 1,000         | 1,000         | 1,000         | 1,000         | 1,000         | 1,000         | 1,000         | 1,000         | 1,000          | 1,000          |
| PNC Debt Service                                                   |               |                |                    |                |                      |               | 9,000         | 9,000         | 9,000         | 9,000         | 9,000         | 9,000         | 9,000         | 9,000         | 9,000         | 9,000         | 9,000         | 9,000         | 9,000          | 9,000          |
| Indoor Sports                                                      |               |                |                    |                |                      |               | 2,360         | 2,360         | 2,360         | 2,360         | 2,360         | 2,360         | 2,360         | 2,360         | 2,360         | 2,360         | 2,360         | 2,360         | 2,360          | 2,360          |
| Medium Competitive Projects Cash Funding                           |               |                |                    |                |                      |               | 3,140         | 3,140         | 3,140         | 3,140         | 3,140         |               |               |               |               |               |               |               |                |                |
| Planned Future Capacity                                            |               |                |                    |                |                      |               |               |               |               |               |               | 3,140         | 3,140         | 3,140         | 3,140         | 3,140         | 3,140         | 3,140         | 3,140          | 3,140          |
| <b>Subtotal: Admin, Holdbacks, and Debt Service</b>                | <b>22,852</b> | <b>22,731</b>  | <b>23,642</b>      | <b>22,632</b>  | <b>22,819</b>        | <b>22,819</b> | <b>33,991</b> | <b>32,553</b> | <b>32,999</b> | <b>33,459</b> | <b>33,934</b> | <b>34,424</b> | <b>34,930</b> | <b>35,453</b> | <b>35,992</b> | <b>36,549</b> | <b>37,124</b> | <b>37,718</b> | <b>38,330</b>  | <b>38,963</b>  |
|                                                                    |               |                |                    |                |                      |               |               |               |               |               |               |               |               |               |               |               |               |               |                |                |
| <b>Section 2 - 85% Projects: Raleigh Convention Center Complex</b> |               |                |                    |                |                      |               |               |               |               |               |               |               |               |               |               |               |               |               |                |                |
| Amount for Distribution                                            | 32,780        | 34,584         | 36,648             | 39,628         | 40,191               | 40,191        | 31,865        | 36,279        | 38,256        | 40,306        | 42,432        | 44,636        | 46,921        | 49,290        | 51,746        | 54,293        | 56,934        | 59,672        | 62,512         | 65,456         |
| Percent Allocated to Raleigh Convention Center                     | 85%           | 85%            | 85%                | 85%            | 85%                  | 85%           | 85%           | 85%           | 85%           | 85%           | 85%           | 85%           | 85%           | 85%           | 85%           | 85%           | 85%           | 85%           | 85%            | 85%            |
| Gross Allocation                                                   | 27,863        | 29,396         | 31,151             | 33,684         | 34,163               | 34,163        | 27,085        | 30,837        | 32,518        | 34,260        | 36,067        | 37,940        | 39,883        | 41,896        | 43,984        | 46,149        | 48,394        | 50,722        | 53,135         | 55,638         |
| City of Raleigh Contribution for Mediium Projects                  |               |                |                    |                | (5,400)              | (5,400)       | (4,400)       | (4,400)       | (4,400)       | (4,400)       |               |               |               |               |               |               |               |               |                |                |
| <b>Subtotal: Payments to Raleigh Convention Center</b>             | <b>27,863</b> | <b>29,396</b>  | <b>31,151</b>      | <b>33,684</b>  | <b>28,763</b>        | <b>28,763</b> | <b>22,685</b> | <b>26,437</b> | <b>28,118</b> | <b>29,860</b> | <b>36,067</b> | <b>37,940</b> | <b>39,883</b> | <b>41,896</b> | <b>43,984</b> | <b>46,149</b> | <b>48,394</b> | <b>50,722</b> | <b>53,135</b>  | <b>55,638</b>  |



Major Facilities Cash Flow Model: Revised 21st ILA Recommendation - Alternate Option

|                                                                      | 2018    | 2019           | 2019               | 2020           | 2020                 | 2020   | 2021   | 2022   | 2023   | 2024   | 2025    | 2026    | 2027   | 2028   | 2029   | 2030   | 2031   | 2032   | 2033   | 2034   |
|----------------------------------------------------------------------|---------|----------------|--------------------|----------------|----------------------|--------|--------|--------|--------|--------|---------|---------|--------|--------|--------|--------|--------|--------|--------|--------|
|                                                                      | Actuals | Adopted Budget | Actuals as of June | Adopted Budget | 21st ILA Manager Rec | Proj   | Proj   | Proj   | Proj   | Proj   | Proj    | Proj    | Proj   | Proj   | Proj   | Proj   | Proj   | Proj   | Proj   | Proj   |
| <b>Section 3 - 15% Projects: Other Joint Projects and Agreements</b> |         |                |                    |                |                      |        |        |        |        |        |         |         |        |        |        |        |        |        |        |        |
| Cary Sports Facilities                                               | 2,600   | 2,000          | 2,000              |                | 3,000                | 3,000  | 3,000  | 3,000  | 3,000  | 3,000  | 3,000   | 3,000   | 3,000  | 3,000  | 3,000  | 3,000  | 3,000  | 3,000  | 3,000  | 3,000  |
| Competitive Projects - Small                                         | 2,000   | 2,000          | 2,000              | 2,000          | 2,000                | 2,000  | 2,000  | 2,000  | 2,000  | 2,000  | 2,000   | 2,000   | 2,000  | 2,000  | 2,000  | 2,000  | 2,000  | 2,000  | 2,000  | 2,000  |
| Competitive Projects - Medium                                        |         |                |                    |                |                      |        |        |        |        |        |         |         |        |        |        |        |        |        |        |        |
| Medium Competitive Projects Cash Funding (Section 1)                 |         |                |                    |                |                      | -      | 3,140  | 3,140  | 3,140  | 3,140  | 3,140   |         |        |        |        |        |        |        |        |        |
| Medium Competitive Projects (Section 3)                              |         |                |                    |                | 5,400                | 5,400  | 4,400  | 4,400  | 4,400  | 4,400  | 4,400   | 3,500   |        |        |        |        |        |        |        |        |
| Subtotal Medium Competitive Projects                                 |         |                |                    |                |                      | 5,400  | 7,540  | 7,540  | 7,540  | 7,540  | 7,540   | 3,500   |        |        |        |        |        |        |        |        |
| Subtotal: 15% Projects / Other Agreements                            | 4,600   | 4,000          | 4,000              | 2,000          | 10,400               | 10,400 | 9,400  | 9,400  | 9,400  | 9,400  | 9,400   | 8,500   | 5,000  | 5,000  | 5,000  | 5,000  | 5,000  | 5,000  | 5,000  | 5,000  |
|                                                                      |         |                |                    | -              |                      |        |        |        |        |        |         |         |        |        |        |        |        |        |        |        |
| Total Uses                                                           | 55,315  | 56,127         | 58,792             | 58,316         | 61,982               | 61,982 | 66,076 | 68,390 | 70,517 | 72,719 | 79,401  | 80,865  | 79,813 | 82,349 | 84,977 | 87,698 | 90,518 | 93,439 | 96,466 | 99,601 |
| Total Uses Over (or Under) Total Sources                             | 419     | 1,188          | 1,497              | 3,944          | 1,029                | 1,029  | (220)  | 442    | 738    | 1,046  | (3,035) | (1,805) | 2,038  | 2,393  | 2,762  | 3,144  | 3,540  | 3,951  | 4,377  | 4,818  |
| <b>Section4: Fund Balance</b>                                        |         |                |                    |                |                      |        |        |        |        |        |         |         |        |        |        |        |        |        |        |        |
| Beginning Fund Balance                                               | 2,455   | 2,717          | 2,873              | 4,290          | 4,371                | 4,371  | 5,399  | 5,179  | 5,621  | 6,359  | 7,405   | 4,370   | 2,565  | 4,604  | 6,997  | 9,759  | 12,903 | 16,443 | 20,394 | 24,771 |
| Increase In Uncommitted Funds                                        | 419     | 1,188          | 1,497              | 3,944          | 1,029                | 1,029  | -      | 442    | 738    | 1,046  | -       | -       | 2,038  | 2,393  | 2,762  | 3,144  | 3,540  | 3,951  | 4,377  | 4,818  |
| Use of Uncommitted Funds                                             | -       | -              | -                  |                | -                    | -      | (220)  | -      | -      | -      | (3,035) | (1,805) | -      | -      | -      | -      | -      | -      | -      | -      |
| Ending Fund Balance                                                  | 2,873   | 3,905          | 4,371              | 8,234          | 5,399                | 5,399  | 5,179  | 5,621  | 6,359  | 7,405  | 4,370   | 2,565   | 4,604  | 6,997  | 9,759  | 12,903 | 16,443 | 20,394 | 24,771 | 29,589 |
|                                                                      |         |                |                    |                | -                    |        |        |        |        |        |         |         |        |        |        |        |        |        |        |        |
| Minimum Fund Balance Guideline                                       | 2,000   | 1,000          | 5,200              | 1,000          | 4,700                | 4,700  | 4,700  | 4,700  | 4,700  | 4,700  | 4,250   | 2,500   | 2,500  | 2,500  | 2,500  | 2,500  | 2,500  | 2,500  | 2,500  | 2,500  |
| Excess Fund Balance (Capacity)                                       | 873     | 2,905          | (829)              | 7,234          | 699                  | 699    | 479    | 921    | 1,659  | 2,705  | 120     | 65      | 2,104  | 4,497  | 7,259  | 10,403 | 13,943 | 17,894 | 22,271 | 27,089 |



**City of Raleigh, North Carolina**  
**Convention Center Complex Financing Plan**  
**Projected Financing Plan thru 06/30/19 (Projections as of April 2019)**  
**Interlocal Agreement (ILA) 21 - Alternative Proposal**  
**With June Distributions**

| Fiscal Year | 85% of<br>Uncommitted<br>Funds/Annual<br>Revenues | Current Debt<br>Service Raleigh<br>Convention<br>Center (RCC) | Planned Future<br>Capacity<br>Music Venue<br>Debt Service | Planned Future<br>Capacity<br>Convention<br>Center<br>Expansion Debt<br>Service | Planned Future<br>Capacity<br>Parking /<br>Infrastructure<br>Debt Service | Total Debt<br>Service | RCC<br>Operating<br>Subsidy | Business<br>Development<br>Fund | RCC<br>Capital<br>Maintenance<br>Plan | PAC<br>Capital<br>Maintenance<br>Plan | RCC<br>Optimiztion &<br>Land<br>Acquisition | Contribution to<br>Medium<br>Projects | Interest Income<br>@ 3% | Revenues<br>Over (Under)<br>Expenditures | Ending Fund<br>Balance |
|-------------|---------------------------------------------------|---------------------------------------------------------------|-----------------------------------------------------------|---------------------------------------------------------------------------------|---------------------------------------------------------------------------|-----------------------|-----------------------------|---------------------------------|---------------------------------------|---------------------------------------|---------------------------------------------|---------------------------------------|-------------------------|------------------------------------------|------------------------|
| A           | B                                                 | C                                                             | D                                                         | E                                                                               | F                                                                         | G                     | H                           | I                               | J                                     | K                                     | L                                           | M                                     | N                       | O                                        | P                      |
| 6/30/2019   | 31,151                                            | 18,475                                                        |                                                           |                                                                                 |                                                                           | 18,475                | 3,393                       | 600                             | 2,709                                 | 500                                   |                                             |                                       | 1,380                   | 6,854                                    | 52,847                 |
| 6/30/2020   | 34,163                                            | 18,476                                                        |                                                           |                                                                                 |                                                                           | 18,476                | 3,562                       | 600                             | 3,000                                 | 1,000                                 | 14,000                                      | 5,400                                 | 1,585                   | (10,290)                                 | 42,557                 |
| 6/30/2021   | 27,085                                            | 18,473                                                        |                                                           |                                                                                 |                                                                           | 18,473                | 3,741                       | 600                             | 3,000                                 | 1,000                                 | 5,000                                       | 4,400                                 | 1,277                   | (7,851)                                  | 34,705                 |
| 6/30/2022   | 30,837                                            | 18,472                                                        |                                                           |                                                                                 |                                                                           | 18,472                | 3,928                       | 600                             | 3,200                                 | 1,000                                 |                                             | 4,400                                 | 1,041                   | 278                                      | 34,983                 |
| 6/30/2023   | 32,518                                            | 18,475                                                        |                                                           |                                                                                 | 2,200                                                                     | 20,675                | 4,124                       | 600                             | 3,200                                 | 1,000                                 |                                             | 4,400                                 | 1,049                   | (432)                                    | 34,551                 |
| 6/30/2024   | 34,260                                            | 18,475                                                        |                                                           |                                                                                 | 2,200                                                                     | 20,675                | 4,330                       | 600                             | 3,200                                 | 1,000                                 |                                             | 4,400                                 | 1,037                   | 1,092                                    | 35,643                 |
| 6/30/2025   | 36,067                                            | 18,471                                                        | 2,575                                                     |                                                                                 | 2,200                                                                     | 23,246                | 4,547                       | 600                             | 3,200                                 | 1,000                                 |                                             |                                       | 1,069                   | 4,544                                    | 40,187                 |
| 6/30/2026   | 37,940                                            | 18,475                                                        | 2,575                                                     |                                                                                 | 2,200                                                                     | 23,250                | 4,774                       | 600                             | 3,200                                 | 1,000                                 |                                             |                                       | 1,206                   | 6,323                                    | 46,509                 |
| 6/30/2027   | 39,883                                            | 18,473                                                        | 2,575                                                     |                                                                                 | 2,200                                                                     | 23,248                | 5,013                       | 600                             | 3,200                                 | 1,000                                 |                                             |                                       | 1,395                   | 8,217                                    | 54,726                 |
| 6/30/2028   | 41,896                                            | 18,473                                                        | 2,575                                                     | 15,000                                                                          | 2,200                                                                     | 38,248                | 5,263                       | 600                             | 3,200                                 | 1,000                                 |                                             |                                       | 1,642                   | (4,773)                                  | 49,953                 |
| 6/30/2029   | 43,984                                            | 18,475                                                        | 2,575                                                     | 15,000                                                                          | 2,200                                                                     | 38,250                | 5,527                       | 600                             | 3,200                                 | 1,000                                 |                                             |                                       | 1,499                   | (3,094)                                  | 46,860                 |
| 6/30/2030   | 46,149                                            | 18,478                                                        | 2,575                                                     | 15,000                                                                          | 2,200                                                                     | 38,253                | 5,803                       | 600                             | 3,200                                 | 1,000                                 |                                             |                                       | 1,406                   | (1,300)                                  | 45,559                 |
| 6/30/2031   | 48,394                                            | 20,875                                                        | 2,575                                                     | 15,000                                                                          | 2,200                                                                     | 40,650                | 6,093                       | 600                             | 3,200                                 | 1,000                                 |                                             |                                       | 1,367                   | (1,783)                                  | 43,777                 |
| 6/30/2032   | 50,722                                            | 20,860                                                        | 2,575                                                     | 15,000                                                                          | 2,200                                                                     | 40,635                | 6,398                       | 600                             | 3,200                                 | 1,000                                 |                                             |                                       | 1,313                   | 202                                      | 43,979                 |
| 6/30/2033   | 53,135                                            | 20,846                                                        | 2,575                                                     | 15,000                                                                          | 2,200                                                                     | 40,621                | 6,718                       | 600                             | 3,200                                 | 1,000                                 |                                             |                                       | 1,319                   | 2,316                                    | 46,295                 |
| 6/30/2034   | 55,638                                            | 20,824                                                        | 2,575                                                     | 15,000                                                                          | 2,200                                                                     | 40,599                | 7,053                       | 600                             | 3,200                                 | 1,000                                 |                                             |                                       | 1,389                   | 4,574                                    | 50,869                 |