Profile				
Which Boards would you like to	apply for?			
Historic Preservation Commission: S	Submitted			
Please select your first Board p	reference: '	*		
	n			
Please select your second Boar	d preferenc	e: *		
Cary Planning and Zoning Board	I			
Please select your third Board p	oreference:	*		
None Selected				
Please select your fourth Board	preference	: *		
None Selected				
Please select your fifth Board p	reference: '	*		
None Selected				
Please select your sixth Board p	oreference:	*		
✓ None Selected				
Jeremy		Blum		
First Name	Middle Initial	Last Name		
112 Dannleford Dlace				
113 Poppleford Place Street Address			Suite or Apt	
Cary			NC	27518
City			State	Postal Code
What district do you live in?				
✓ District 4				
Home: (919) 267-9737	Homo: (010	9) 995-2349		
Primary Phone	Alternate Phone	999-2949	_	
jerincary@gmail.com				
Email Address			_	
Retired early Employer	Job Title		_	
•				

Jeremy Blum Page 1 of 3

If you live in an Extraterritorial Jurisdiction Area, sel	ect Yes:
In order to assure countywide representation, please	e indicate your place of residence:
Cary	
Interests & Experiences	
Why are you interested in serving on a Board or Cor	nmission?
This is regarding the Historic Preservation Commission. I m served for three years as a board member of the Porter Counitiated a historic home tour while there. I was also a member preservation organization. Here in Cary, I have joined NC M and Zoning Board I was a commercial loan underwriter and moved from a year ago. I also performed and reviewed appretire early and am still relatively young. I have the free time Commissions. My wife and I love living in the Triangle which	anty (Indiana) Museum of History 2013-2016. I ber of Indiana Landmarks, a statewide historic odernist Houses. Regarding the Cary Planing commercial property owner in Indiana, where I raisals for the banks I worked for. I was able to and energy to devote to local Boards or
Work Experience	
Career banker. Please see resume.	
Volunteer Experience	
Please see resume.	
Education	
Bryant University class of 1985. BS in Finance.	
Comments	
JEREMY Resume 2017.DOC Upload a Resume	
If you have another document you would like to attach to your application, you may upload it below:	
Please upload a file	
Demographics	
Date of Birth	

Jeremy Blum Page 2 of 3

Gender *	
✓ Male	
Ethnicity *	
Caucasian	
Other	
How did you become awar	of Wake County volunteer opportunities?
✓ County Website	
If you selected "Other" above, how?	
Please upload a file	

ETHICS GUIDELINES FOR COUNTY ADVISORY BOARDS AND COMMISSIONS

ETHICS GUIDELINES FOR COUNTY ADVISORY BOARDS AND COMMISSIONS

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http://www.wakegov.com/commissions/Documents/CodeofEthics.pdf

Jeremy Blum Page 3 of 3

Jeremy S. Blum 113 Poppleford Place Cary, NC 27518 Home 919-267-9737 Cel 919-995-2349 jerincary@gmail.com

Work Experience: Now Retired

Credit Manager - Horizon Bank (Michigan City, Indiana) 2006-2013

Horizon is currently a \$3 billion in assets bank. Responsible for all commercial loan underwriting. Managed 4 other credit analysts and one clerk. Also managed commercial appraisal reviews. Initiated internal bank real estate appraisals on commercial properties under \$1 million.

First Financial Bancorp dba Sand Ridge Bank – Schererville, Indiana 1992 - 2006

Sand Ridge Bank was a \$800 million in assets bank which was a division of First Financial Bancorp based in Hamilton, Ohio.

Credit Analysis Department Manager

Initiated the credit analysis function at the bank in 1993. My primary position from 2000-2006. Underwrote most commercial loan relationships and loan requests over \$1,000,000. Supervised and reviewed all the work of two other full time credit analysts.

Loan Review Officer

Held this position from 1992 to 2001. Reviewed all larger commercial loans for asset quality and documentation. Reviewed a large sample of consumer loans for the same.

Compliance Officer

Held this position from 1992 until 2003. Responsible for coordinating all compliance with all bank regulations. Served as the CRA Officer, Customer Privacy Manager and Risk Manager. All regulatory compliance exams during the period shown above were satisfactory or better.

ALLL Preparer

Prepared the quarterly Allowance for Loan and Lease Loss calculation for Sand Ridge Bank from 1992 through June, 2005.

Appraisal Reviewer

Initiated this position in 2001 and held it until August, 2005. Reviewed all commercial appraisals on commercial loans over \$250,000 for adequacy and compliance with regulations.

Office of the Comptroller of the Currency, U.S. Department of The Treasury 1992

- Performed similar duties as discussed below as a Bank Examiner out of the Kalamazoo, Michigan office.

Office of Thrift Supervision (U.S. Agency) 1985 - 1992

The Office of Thrift Supervision (OTS) is the federal government agency which regulates savings & loans and savings banks (institutions).

- Participated as a Bank Examiner in over 70 examinations of 40 different institutions. Examinations were primarily on Florida's West Coast, and were performed to ascertain safety and soundness of the institutions.
- Acted as Examiner-in-Charge for 22 examinations, including a troubled \$3 billion in assets institution. As Examiner-in-Charge was responsible for assigning and reviewing the work of the other examiners. Also responsible for completing the Examination Report and presenting it to the institution's board of directors.
- Selected to assist on most Florida examinations involving the review of junk bonds.
- Assigned to the Washington D.C. main office in the fourth quarter of 1987. Duties included drafting guidelines for use by OTS Case Managers in assessing applications by institutions to engage in various new activities.

Community Involvement

Alliance of Disability Advocates 2017-

Elected to the Board in March, 2017. ADA helps disabled people with independent living. Based in Raleigh, NC.

Gabriel's Horn Homeless Shelter 2014-2016

Gabrtiel's Horn is a homeless shelter for women and their children serving Porter County, Indiana. Elected a board member in 2013. Board President from January 2014 to December 2016.

Porter County Museum of History 2103-2016

Elected a board member in 2013. Member of the executive committee.

Antique Advertising Association of America 2016-

Board member starting in 2016. I write articles for their newsletter.

Portage Indiana Chamber of Commerce 2016

Board Member in 2016

Lake Area United Way (Lake County, Indiana)

Member of the Finance Committee 2000-2013

Other Activities

Passed the CFA Level 1 (Stock Analysis) test in December, 2005.

Writer of over 35 articles about stocks and the economy on Seeking Alpha.

Personal Data: Born on July 26, 1963. Excellent health. Raised in Longmeadow, Massachusetts. Married, no children.

Education: Graduated from Bryant University, Smithfield, Rhode Island in May, 1985 with a Bachelor of Science degree. Majored in finance, minored in accounting.

Computer Skills: Proficient at Word, Excel and internet searches

Profile			
Which Boards would you I	ike to apply for?		
Yates Mill Park Advisory Board Historic Preservation Commiss Open Space and Parks Advisor	sion: Submitted		
Please select your first Bo	ard preference: *		
	mission		
Please select your second	Board preference: *		
✓ Yates Mill Park Advisory B	oard		
Please select your third Bo	pard preference: *		
✓ Open Space and Parks Ad	lvisory Committee		
Please select your fourth E	Board preference: *		
Swift Creek Volunteer Fire	Department Board of Trustees Firem	en's Relief Fund	
Please select your fifth Bo	ard preference: *		
None Selected ■ None Selected ■ None Selected ■ None Selected Non			
Please select your sixth Be	pard preference: *		
Adult Care Home Commun	nity Advisory Committee		
Brian	Lehrschall		
First Name	Middle Initial Last Name		
5709 Baird Drive			
Street Address		Suite or Apt	
Raleigh		NC	27606
City		State	Postal Code
What district do you live in	1?		
District 4			
Home: (919) 810-2433	Home: (919) 810-2433		
Primary Phone	Alternate Phone		
brianlehrschall@att.net			
Email Address			
Unemployed			
Employer	Job Title		

Brian Lehrschall Page 1 of 3

If you live in an Extraterritorial Jurisdiction Area, select Yes:
In order to assure countywide representation, please indicate your place of residence:
☑ Unincorporated Wake County
Interests & Experiences
Why are you interested in serving on a Board or Commission?
want to serve my community
Work Experience
5 years NC General Assembly
Volunteer Experience
Wake County Historic Preservation Commission Yates Mill County Park Board of Advisors Volunteer-Boy Scouts of America
Education
Associate in Applied Science
Comments
LEHRSCHALLBRIANMale11-19- 1981 Resume WORD January 2014.pdf Upload a Resume
f you have another document you would like to attach o your application, you may upload it below:
Please upload a file
Demographics
Date of Birth
Gender *
✓ Male

Brian Lehrschall Page 2 of 3

Ethinicity		
Caucasian		
Other		
How did you become aware	of Wake County volunteer opportunities?	
□ Current Wake County Volunt	eer	
If you selected "Other" above, how?		
Please uplead a file	_	

ETHICS GUIDELINES FOR COUNTY ADVISORY BOARDS AND COMMISSIONS

ETHICS GUIDELINES FOR COUNTY ADVISORY BOARDS AND COMMISSIONS

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Ethoricity *

Brian Lehrschall Page 3 of 3

Brian D. Lehrschall

5709 Baird Drive Raleigh, NC 27606 (919) 810-2433 brianlehrschall@att.net

Objective: A challenging career as an Executive Assistant.

Skills: Microsoft Word, Excel, PowerPoint, Outlook, Desktop publishing, including speech writing and legal drafts, Licensed Notary Public

Experience:

Boy Scouts of America **Unit Commissioner**

Raleigh, NC

May 2013-Present

- Liaison between 7 troops and packs to the local council
- Provide advice and administrative support to the 3 local scoutmasters and 4 cub packs
- Create and charter 2 new units
- Assist with helping to raise funds for new units

Senior Veterans Council

Apex, NC

Project Manager

December 2012 to May 2013

- Coordinated calendars for executive team
- Consulted with government officials, civic bodies, research agencies and military officials.
- Consulted with Department of Veterans Affairs on client status updates
- Coordinated finding home health care for elderly veterans and spouses
- Conducted genealogical research for military history for clients and families

Paul Coble for Congress

Raleigh, NC

Assistant Campaign Coordinator

October 2011 to May 2012

- Assisted in planning campaign activities and drafted 10 speeches for candidate.
- Successfully handled campaign calendar.
- Consulted with government officials, civic bodies, research agencies and political parties.
- Trained and managed seven employees.
- Accompanied candidate to events to ensure timeliness of appearance.

North Carolina General Assembly

Raleigh, NC

Legislative Assistant

January 2007 to October 2011

- Assisted legislator in the preparation of proposed legislation.
- Wrote, designed and produced all constituent communications.
- Analyzed pending legislation and suggested action to be taken.
- Briefed legislator on policy issues.

- Attended committee meetings and prepared reports of proceedings.
- Spoke with lobbyists, constituents and members of press to gather and provide information on behalf of legislator.
- Maintained liaison with government agencies affected by proposed or pending legislation.
- Supervised two employees who performed research and planning functions for the Representative.
- Analyzed voting records of other legislators and political activity in Legislators' home district to derive data for legislator consideration.
- Assisted in drafting over 30 speeches for legislator.

Education:

Wake Technical Community College

Raleigh, NC

Associate of Arts (attending to pursue bachelor's degree)

2013-Present

Wake Technical Community College Associate of Applied Science

Raleigh, NC 2004

Awards: National Psoriasis Foundation- 2009, National Volunteer of the Year, recognized for personally raising over \$8,000 for psoriasis research

Volunteer: Unit Commissioner, Assistant Scoutmaster, Boy Scouts of America, District Camporee Events Chief. Member of Yates Mill County Park Board of Advisors

References: Available upon request

Employer

Submit Date: Mar 11, 2018

Theresa A O'Connell Page 1 of 3

Job Title

If you live in an Extraterritorial Jurisdiction Area, select Yes:
○ Yes ○ No
In order to assure countywide representation, please indicate your place of residence:
Interests & Experiences
Why are you interested in serving on a Board or Commission?
We recently moved to Cary and I have always been involved in the community where we live. It's important to give back and support that community on a local, county and state level.
Work Experience
I was a practicing attorney in New Jersey for many years and then relocated to Florida. There, as a license title agent, I worked in the Title department of a Timeshare company as a compliance director. We recently moved to the Raleigh area to be nearer to our children. I currently work in for a software company as the Manger of the documents department.
Volunteer Experience
I served on the local Board of Adjustment in Montclair, NJ and served as the Chair of the Coral Springs Planning and Zoning Board for several years while residing in Florida. I also served as a member on the Early Childhood Council. Additionally, I chaired the Young Women's Leadership Symposium for the Florida Diversity Council.
Education
I received my B.A. in Political Science from Upsala College and my J.D. from Seton Hall School of Law.
Comments
Thank you for your consideration.
TAO Resume 2018.docx Upload a Resume
If you have another document you would like to attach to your application, you may upload it below:
Please upload a file
Demographics

Date of Birth

Gender *	
✓ Female	
Ethnicity *	
Caucasian	
Other	
How did you become aware	of Wake County volunteer opportunities?
✓ County Website	
If you selected "Other" above, how?	

ETHICS GUIDELINES FOR COUNTY ADVISORY BOARDS AND COMMISSIONS

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Theresa A O'Connell Page 3 of 3

THERESA AURORA O'CONNELL

106 Farren Court, Cary, North Carolina 27511 • 954-588-7120 • taoesq@gmail.com

Work Experience

April 2017-Present Professional Services Manager, Documents

SoftPro, 4800 Falls of Neuse Road, Raleigh, NC

- Manage a team of Document Specialists, including project assignments and performance evaluations.
- Develop and communicate project timelines for project inceptions to completion to new customers, external business partner or internal departments.
- Work closely with R&D, Implementation, Sales and Reports teams to ensure adherence to project timelines.
- Develop, initiate, maintain policies and procedures for general department purposes.
- Set department goals and objectives.
- Review processes to reduce redundancies.
- Manage timesheets and day to day personnel activities.

2004-March 2017 Director, Business Development and Compliance

Bluegreen Corporation/Resort Title Agency, Inc., Boca Raton, FL

Director 2012-2017

- Project Manager for implementation of new operating software.
- Review and evaluate State and Federal regulations for compliance.
- Manage all state title agency licensing requirements and escrow management.
- Set annual audit schedule; prepare and review audit responses.
- Implemented new TRID requirements pursuant to Consumer Financial Protection Bureau regulations.
- Prepare, complete and submit annual Florida Data Call to Florida Office of Insurance Regulations.

Manager, Business Development and Compliance 2010 – 2012

- Develops, reviews, updates, and carries out compliance programs for the department.
- Manage consumer complaints directed to the department either directly, from the in-house Legal department or Owner Services.
- Negotiate and manage agreements with new vendors and business partners.
- Ensure vendor compliance with all company policies and procedures.

Manager, Title Services 2004 – 2010

- Responsible for preparing and delivering annual associate performance appraisals.
- Established division metrics for tracking, budgeting, and performance evaluations.
- Attend annual Board meetings for Resort HOAs.

2002-2004 Title Closer/Marketing Representative

Universal Land Title/Homepartners Title, Coral Springs, FL

- Performed residential real estate closings.
- Developed marketing seminars and educational materials.

1989-2002 Law Offices of Theresa Aurora O'Connell, LLC

Montclair, NJ

• Private Practice including residential and commercial real estate, planning and zoning, probate, estate planning and family law.

Professional Lic	ensure
1 Toressional Lie	Clisuit
2008	Licensed Title Agent Florida, New Jersey, Louisiana, Michigan, Wisconsin, South Carolina Pennsylvania, and Colorado
2002	Licensed Florida Notary
1984	Admitted to New Jersey Bar
Education	
1983	Juris Doctorate, Seton Hall University School of Law
1980	Bachelor of Arts in Political Science, Upsala College
Public Service	
2003-2017	Chair, Coral Springs Planning and Zoning Board Coral Springs, FL (Appointed Chair in 2006)
2014-2016	Subject Matter Expert –Florida Department of Financial Services Florida Insurance Examination Review Committee – Title Insurance
2000-2002	Councilor at Large (Elected) Montclair Town Council, Montclair, NJ
1995-2000	Member, Zoning Board of Adjustment Montclair, NJ
1993-1994	Chair, Funding Subcommittee, Early Childhood Council Montclair Board of Education, Montclair, NJ
Professional Ach	nievements
2015	Gung Ho Team Nomination – Implementation of CFPB regulations
2013	Gung Ho Award – Chair of the Young Women's Leadership Symposium
1998	Business Women of the Year, Essex Chapter New Jersey Association of Women Business Owners
1983	Outstanding Service Award, Clinical Program Seton Hall University School of Law
1982-1983	WHO'S WHO AMONG AMERICAN LAW STUDENTS
1978-1980	WHO'S WHO AMONG AMERICAN COLLEGE AND UNIVERSITY

STUDENTS

Profile					
Which Boards would you like to	Which Boards would you like to apply for?				
United Arts Grants Panels: Submitte Greater Raleigh Convention and Vis	Commission For Women: Submitted United Arts Grants Panels: Submitted Greater Raleigh Convention and Visitors Bureau: Submitted Historic Preservation Commission: Submitted				
Please select your first Board p	reference: *				
Please select your second Boa	rd preference: *				
☑ Greater Raleigh Convention and	l Visitors Bureau				
Please select your third Board	preference: *				
United Arts Grants Panels					
Please select your fourth Board	I preference: *				
Council on Fitness and Health					
Please select your fifth Board p	reference: *				
Economic Development Commi	ssion				
Please select your sixth Board	preference: *				
✓ Cary Planning and Zoning Board	d				
Lacey First Name	Middle Initial Senko Last Name				
ristranie	Widdle Hilla				
111 Braelands Dr.					
Street Address		Suite or Apt			
Cary		NC	27518		
City		State	Postal Code		
What district do you live in?					
☑ District 4					
Home: (919) 900-8900 Primary Phone	Home: (703) 927-7010 Alternate Phone				
laceymc14@yahoo.com					
Email Address					

Lacey Senko Page 1 of 3

Cisco Systems Employer	Head of Developer Marketing Job Title
If you live in an Extrate	erritorial Jurisdiction Area, select Yes:
○ Yes ⊙ No	
In order to assure cou	ntywide representation, please indicate your place of residence:
✓ Cary	
Interests & Experience	ces
Why are you interested	d in serving on a Board or Commission?
-	United Arts Grant Panel and had a great experience. I have lived in Cary for 10 are involved in my local community.
Work Experience	
	narketing, event development, PR and communications experience often being -dominated tech industry.
Volunteer Experience	
Room mother for daughter volunteer at Brown Bag N	gton DC public schools STEM mentor through Durham County Public Schools er's 2nd - 4th grade classes United Arts Grant Panel member (2017/18) Regular Ministries and With Love from Jesus Food Bank Volunteer reader Women's d bank of Eastern NC volunteer Community service at With Love from Jesus~ a Raleigh
Education	
BA from University of Cal	ifornia Santa Cruz MBA from University of Maryland College Park
Comments	
County an example for N	nom that is passionate about all women's issues and working to make Wake C and the entire US as a place where women have equal opportunities and ave nearly years of marketing and branding experience. Coupling this with one ng combo.
ResumeLMCS.pdf Upload a Resume	
If you have another document you would to your application, you may upload it be	
Please upload a file	

Lacey Senko Page 2 of 3

Demographics		
Date of Birth		
Gender *		
Ethnicity *		
▼ Caucasian		
Other		
How did you become aware of Wake	County volunteer opportunities?	
✓ Other		
Erv Portman		
If you selected "Other" above, how?		
Discount of the		

ETHICS GUIDELINES FOR COUNTY ADVISORY BOARDS AND COMMISSIONS

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Lacey Senko Page 3 of 3

Lacey Caldwell Senko

111 Braelands Dr., Cary, NC 27518 (703) 927-7010 (m), (919) 900-8900 (h) lacey.caldwell@gmail.com

EXPERIENCE

CISCO, Head of Developer Marketing, current position

- Establish and lead content, digital marketing and go-to-market strategy and planning for DevNet, Cisco's developer community
- Work with internal business units to establish cooperative marketing campaigns including Meraki and Spark
- Manage and developer Cisco DevNet "stories"—a collection of case studies to prove ROI
- Oversee and manage DevNet social channels and blogs
- Establish and lead developer event strategy and oversee internal and external event execution, including launching DevNet Create, establishing our 3rd party event strategy and making the DevNet Zone at CiscoLive! events to be the most visited area of show floor
- Develop new messaging for DevNet—appealing to developer and networking audiences.
- Work with design team to redesign DevNet portal to make it more user friendly
- Establish DevNet PR and AR strategies, oversee execution
- Partner with Cisco's Network Academy Graduates to tout the benefits of skill building and learning through DevNet
- Manage staff and worldwide marketing budget
- Serve on DevNet leadership team and responsible for business unit success
- Manage external agencies and vendors

QLIK, Senior Director, Developer Marketing, 2016-2017

- Establish and lead content and marketing strategy for developer marketing program
- Lead developer-focused digital, inbound, and content-led marketing campaigns resulting in awareness, engagement and revenue for Qlik. Grew open source community membership by 40% in six months.
- Launch social channels for Qlik developer program
- Establish and lead developer event strategy and oversee internal and external event execution
- Define strategy for developer program including pricing, packaging, delivery, data collection, market validation, marketing plan and execution
- Work with academic program to introduce students to Qlik software. Leading marketing campaign to students
- Led launch of Qlik Playground, a free coding environment to showcase Qlik APIs and data engine, increased community registrations by 300%
- Segment developer audience and create developer-specific messages for products and solutions.
- Content, copy and strategy owner for Qlik's open source project site, Branch
- Manage developer analyst program and case study program
- Manage staff and marketing budget of \$650K per year
- Manage external agencies

IBM, Head of Content and Marketing, IBM developerWorks, 2014-2016

- Created and executed inbound and outbound content-led marketing strategies and tactics to nurture developer leads, further engagement, purchase and adoption of IBM's cloud and SaaS offerings. Led effort to reach 1M software trials in 12 months
- Defined strategy for launching developer program worldwide including pricing strategy, packaging, delivery, data collection, market validation, marketing plan and execution
- Implemented marketing automation platform (SilverPop) to execute content-led marketing strategy and database overhaul to further nurture leads and profile audience
- Defined developer cohorts/personas for IBM's cloud and SaaS offerings
- Redefined content strategy and market positioning of IBM's developer portal, developerWorks. Created SEO-friendly content and to deliver target of 5 million UVs per month
- Established new content areas for IBM including Internet of Things and cognitive computing zones
- Defined and oversaw developerWorks' social media strategy resulting in growth of communities to over 150K followers worldwide
- Planned 3rd party developer event strategies and oversaw onsite execution
- Created executive communications—including internal and external communications

- Established new voice and messaging for developerWorks as a brand, established sub-brand strategy
- Defined 3rd party partnership strategy to grow audience. Oversee execution
- Managed external agencies
- Grew marketing staff from 3 to 12 in one year. Managed marketing and content staff of 18, marketing budget and ROI analysis

TM Forum Vice President, Marketing 2010-2014

- Develop, oversee and execute yearly B2B and B2C marketing, marcom, analyst relations, partnership and PR plans (using both inbound and outbound marketing techniques) for organization of nearly 1000 telecommunications and IT member companies
- Member of the Senior Leadership Team; owned marketing strategy, lead generation and responsible for revenue generation and overall organizational strategy and results
- Implemented best-in-breed marketing technology. Led implementation of Act-On Automation Platform. Led analytics approach to marketing through Google Analytics, KISS Metrics and Optimizely
- Established content-led marketing strategy resulting in highest online engagement ever
- Led event strategy for organization—included positioning, messaging, theme creation, and end-to-end marketing and lead nurture for 6 global TM Forum events and 6 yearly 3rd party events
- Establish go-to-market strategies for range of products including: data analytics, revenue management, cloud, network function virtualization, cyber security, and customer experience management. Grow new audiences including developers and sales/marketing professionals
- Develop and execute successful demand generation marketing plans using a variety of channels including: email, web, social media, telesales, direct mail, 3rd party events, paid media, speaking engagements, and partnerships Measured by NPS and integrated analytics
- \bullet Define and oversee organization's social media strategy resulting in growth of communities by over 500%
- P&L responsibility across all products including growth in active engagement, event attendance and revenue, and growth in membership numbers and revenue
- Rebranded TM Forum. Ran focus groups, completed full competitive analysis that resulted in new corporate messaging, updated look and feel and new approach to sales collateral
- Establish and oversee strategic partnerships and alliances to grow adoption of services and membership.
- Lead TM Forum's PR and AR functions and strategies--focused on positioning TM Forum as a leader in the digital world. Established yearly PR and analyst audit of organization to track thought leadership progress. Managed outside agencies
- Managed and led geographically dispersed team of 12 focused on delivering marketing campaigns to reach strategic and financial goals of the organization
- Manage yearly marketing budget

Connect2 Communications, 2008-2010

- Developed strategic marketing and communications plans for tech and telecom clients. Defined communication strategies, message development, inbound marketing, internal comms, and social media strategies, event execution, recommendations for: ad buys, direct mail, B2B marketing, trade show participation, awards and speaking opportunities and possible partnerships
- Led strategic marketing and communications team. Ensured deliverables are achieved on time and on budget. Account lead for clients totaling over half of firm's yearly revenue
- Planned and conducted market research for clients as needed. Analyzed results and made strategic recommendations
- Established and built relationships with industry and financial press and analysts
- Developed marketing collateral for clients—both digital and print
- Created and refreshed branding for clients including logo creation, message development, marketing collateral and website redesigns
- Edited and wrote press releases and blogs
- Developed new business opportunities, responded to RFPs and wrote new business proposals
- Managed \$500,000 budget and staff of 5

SmartMark Communications, 2007-2008

- Evaluated, reworked and/or develop new messaging and branding for tech and telecom clients to establish consistency between marketing and PR strategies
- Developed yearly and quarterly strategic communication plans for clients
- Developed and pitched relevant stories to industry media (IT, telecom, business and financial press.), wrote press releases

• Evaluated and recommended industry event participation and explore co-marketing opportunities for clients

Telecommunications Industry Association, 2005 – 2007

- Using the marketing mix, designed and oversaw world-wide B2B and B2C marketing and communications campaigns to strengthen conference attendance
- Established and led event brand and program development for association—resulting in an average of 40% increase in educational and networking event attendance
- Developed association-wide member-benefit program
- Led market research effort for launch of new event including SEO, new logo development and new website development
- Evaluated and oversaw international and domestic strategic partnerships
- Managed partner marketing and communications including other association relationships, third party partners, and member companies
- Created and led "education and content advisory board" of members to maintain integrity of educational content and programs
- Identified and secured well-known industry and world-wide leaders as keynote speakers
- · Attended and presented at three-time yearly Board of Directors meeting, managed staff of four

TM Forum, Morristown, NJ, Marketing Program Manager, 2001 - 2005 TeleStrategies Inc., McLean, VA, Senior Reporter, 2000 - 2001 Warren Communications News, Washington D.C., Associate Editor, 1998 - 2000

EDUCATION

University of Maryland, R. H. Smith School of Business, College Park, MD M.B.A., May 2005. Concentrations: Marketing and Strategy University of California, Santa Cruz, CA, B.A., 1998. Concentration: American Studies

Profile			
Which Boards would you lil	ke to apply for?		
Historic Preservation Commiss	ion: Submitted		
Please select your first Boa	rd preference: *		
	nission		
Please select your second	Board preference: *		
None Selected ■			
Please select your third Bo	ard preference: *		
None Selected ■			
Please select your fourth B	oard preference: *		
None Selected ■ None Selected ■ None Selected ■ None Selected Non			
Please select your fifth Boa	rd preference: *		
None Selected ■ Output Description:			
Please select your sixth Bo	ard preference: *		
None Selected			
Sarah First Name	A Soleim Middle Initial Last Name		
8501 Summersweet Lane Street Address		Apt. 21 Suite or Apt	
Raleigh		NC State	
^{City} What district do you live in'	?	State	i ustai dude
None Selected			
Mobile: (218) 689-0487	Home: (218) 689-0487		
Primary Phone	Alternate Phone		
sarahsoleim@outlook.com Email Address			
NC State University Employer	Instructor Job Title		

Submit Date: Mar 23, 2018

Sarah A Soleim Page 1 of 3

If you live in an Extraterritorial Jurisdiction Area, select Yes:
C Yes ⊙ No
In order to assure countywide representation, please indicate your place of residence:
Raleigh
Interests & Experiences
Why are you interested in serving on a Board or Commission?
I would like to become a more active member of my community. I have a professional and personal interest in Wake County history and hope to make a meaningful contribution to the Historic Preservation Commission's efforts to preserve our local history.
Work Experience
I have several years experience in historical interpretation and preservation in universities and local history museums. I am currently an history instructor at NC State University and a staff member of the Joel Lane Museum House. In the past, I have worked with the City of Raleigh Museum, the M.T. Pope House, and the Khayrallah Center for Lebanese Diaspora Studies.
Volunteer Experience
I started my work in historic preservation and planning in 2010 when I served on the Pennington County (MN) Centennial Planning Committee. While an undergraduate at the University of North Dakota, I volunteered with the Empire Arts Center, a theater and art museum, and the North Dakota Museum of Art. I have also volunteered as an oral historian for the Friends of Oberlin Village organization in Raleigh.
Education
I am currently a doctoral candidate in public history at NC State University. I received a B.A. in history from the University of North Dakota in 2013.
Comments
Sarah_Soleim_Resume_S18.docx Upload a Resume
If you have another document you would like to attach to your application, you may upload it below:
Please upload a file

Demographics

Sarah A Soleim Page 2 of 3

Date of Birth				
Gender *				
▽ Female				
Ethnicity *				
Caucasian				
Other				
How did you become awar	re of Wake County	volunteer opportu	ınities?	
If you selected "Other" above, how?				
Please upload a file				

ETHICS GUIDELINES FOR COUNTY ADVISORY BOARDS AND COMMISSIONS

ETHICS GUIDELINES FOR COUNTY ADVISORY BOARDS AND COMMISSIONS

By submitting this electronic application, if appointed, I pledge by my signature below that I have read and will comply with the ethics guidelines for advisory boards and commissions as adopted by the Wake County Board of Commissioners which are found at the link below.

http://www.wakegov.com/commissions/Documents/CodeofEthics.pdf

Sarah A Soleim Page 3 of 3

Sarah Soleim

8501 Summersweet Lane Apt 21 – Raleigh, NC 27612 (218) 689-0487 sarah_soleim@ncsu.edu

Education

Ph.D., Public History

August 2014-Present

North Carolina State University, Raleigh, NC

B.A., History

August 2010-December 2013

University of North Dakota, Grand Forks, ND

Work Experience

Instructor, North Carolina State University

August 2016-Present

Raleigh, NC

Teach courses on Modern United States History and the History of Nonprofits and Philanthropy.

Staff Docent, Joel Lane Museum House

June 2017-Present

Raleigh, NC

Lead on-site museum tours for museum visitors.

Lead off-site educational programs at daycares, schools, and senior centers.

Grow the museum's online presence by writing content and engaging with past and potential visitors online.

Research Assistant, Khayrallah Center for Lebanese Diaspora Studies

August 2015-August 2016

Raleigh, NC

Researched the effects of migration on the health of Lebanese immigrants in the United States.

Presented work through blog posts and data visualizations published online.

Developed a digital exhibit.

Teaching Assistant, North Carolina State University

August 2014-August 2015

Raleigh, NC

Led weekly discussion sections on Modern United States History.

Graded exams and essays.

Curatorial Intern, City of Raleigh Museum

May 2015-August 2015

Raleigh, NC

Developed a traveling exhibit on medicine.

Contributed research to the M. T. Pope House Museum interpretive manual.

Researched artifacts and wrote artifact labels.

Counter Manager, Macy's

April 2012-July 2014

Grand Forks, ND

Trained and coached new and incumbent team members.

Maintained clientele database.

Developed and implemented events to increase counter sales.

Archival Intern, Elwyn B. Robinson Department of Special Collections

August 2012-December 2012

Grand Forks, ND

Processed and digitized manuscripts.

Assisted patrons with research and reference questions.

Volunteer Experience

Oral Historian, Friends of Oberlin Village

March 2016

Raleigh, NC

Conducted oral history interviews.

Volunteer, North Dakota Museum of Art

January 2011-May 2013

Grand Forks, ND

Assisted with seasonal fundraisers.

Volunteer Coordinator, Empire Arts Center

August 2012-December 2012

Grand Forks, ND

Served as liaison between University of North Dakota Honors Program and Empire Arts Center.

Recruited and scheduled volunteers.

Developed volunteer trainings and orientations.

Volunteer Coordinator, University of North Dakota Writers Conference

January 2011-April 2012

Grand Forks, ND

Recruited and scheduled volunteers for annual conference.

Developed volunteer trainings and orientations.

Committee Member, Pennington County Centennial Planning Committee

May 2010-July 2010

Thief River Falls, MN

Planned county centennial celebration events.

MEMBERSHIPS

North Carolina Museums Council	Since 2018
International Federation for Public History	Since 2017
National Council on Public History	Since 2016
NC State History Graduate Student Association Co-President (May 2015-May 2016)	Since 2014
Phi Alpha Theta National History Honor Society	Since 2012

Profile			
Which Boards would you like t	o apply for?		
Historic Preservation Commission:	Submitted		
Please select your first Board	preference: *		
	on		
Please select your second Boa	ard preference: *		
Please select your third Board	preference: *		
✓ Planning Board			
Please select your fourth Boar	d preference: *		
Please select your fifth Board	preference: *		
✓ Human Services Board			
Please select your sixth Board	preference: *		
☐ City of Raleigh Board of Adjusti	ment		
Samuel	W Tripp III		
First Name	Middle Initial Last Name		
540 S. Person St.		- Corita an Arat	
		Suite or Apt	
Raleigh		_ NC State	27601
What district do you live in?			
None Selected			
Mobile: (919) 616-8491 Primary Phone	Business: (919) 831-3793 Alternate Phone	_	
westripp3@gmail.com Email Address		_	
North Carolina Court of Appeals Employer	Research Assistant Job Title	_	

Submit Date: Dec 05, 2018

Samuel W Tripp III Page 1 of 3

If you live in an Extraterritorial Jurisdiction Area, select Yes:
In order to assure countywide representation, please indicate your place of residence:
Raleigh
Interests & Experiences
Why are you interested in serving on a Board or Commission?
I previously served on the Historic Preservation Commission and enjoyed my service. I believe in serving especially in the public sector, and this is a small way to give back to my community.
Work Experience
Law Clerk, North Carolina Court of Appeals == July 2018- Present
Volunteer Experience
Wake County Historic Preservation Commission == January 2016-January 2018
Education
Campbell University School of Law, Raleigh NC == Juris Doctor, May 2018 University of Tennessee, Knoxville, TN == Bachelor of Arts, December 2014
Comments
Wes_Tripp_Resume.pdf
Upload a Resume
of you have another document you would like to attach to your application, you may upload it below:
Please upload a file
Demographics
Date of Birth
Gender *
▼ Male

Samuel W Tripp III Page 2 of 3

Limitity		
Caucasian		
Other		
How did you become aware o	f Wake County volunteer opportunities?	
County Website		
If you selected "Other" above, how?		
Please upload a file		

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Ethnicity *

Samuel W Tripp III Page 3 of 3

Samuel Wesley Tripp III "Wes"

Attorney and Law Clerk at the North Carolina Court of Appeals

westripp3@gmail.com (919) 616-8491

540 S. Person St. Raleigh, NC 27601

EDUCATION

Campbell Law School Raleigh, NC—May 2018

Juris Doctor, Class Rank: Top 25%

Honors: Campbell Law Review—Articles Editor, Highest grade in Judicial Writing

Activities: Student Bar Association Treasurer

Advocacy: Baylor University Academy of the Advocate at the University of St. Andrews—School of the

Appeal (August 2016) and Advanced School of the Trial (August 2017)

University of Tennessee-Knoxville

Knoxville, TN—Dec. 2014

Bachelor of Arts, History, cum laude

Activities: Staff Writer, The Daily Beacon

Johnson University Knoxville, TN—Sept. 2013

Associate of Arts, Biblical Studies, magna cum laude

EXPERIENCE

North Carolina Court of Appeals

Raleigh, NC

Law Clerk for Judge Valerie Zachary

July 2018-Present

Draft opinions and memos on cases assigned by Judge Zachary

Judicial Intern for Judge Mark Davis

January 2018-April 2018

Performed legal research and drafted memorandums on cases assigned by Judge Davis

Wake County District Attorney's Office, Intern

Raleigh, NC—August 2017-November 2017

- Handled case dispositions in District Court by continuing or dismissing cases
- Tried six motions/cases in district court ranging from DWI, possession of marijuana, and shoplifting

North Carolina Supreme Court, Judicial Extern for Justice Samuel J. Ervin IV Raleigh, NC—May 2017–July 2017

- Performed legal research on pending petitions and cases and drafted briefs for Justice Ervin's consideration
- Collaborated and discussed pending petitions and cases with Justice Ervin's other law clerks

North Carolina Department of Justice, Legal Extern, Education Section Raleigh, NC—May 2016–July 2016

- Researched education policy issues to formulate reports for the State Board and other education committees
- Assisted supervisors in preparing cases for the Office of Administrative Hearings
- Researched and wrote the State's reply brief for *State v. Locklear*, COA16-179

COMMUNITY INVOLVEMENT

Wake County Historic Preservation Commission, Member, January 2016–January 2018

INTERESTS

- Reading (e.g., historical non-fiction, political and social science, and John Grisham legal thrillers)
- Listening to political and current events podcasts
- Hiking on local trails and in the Great Smoky Mountains
- Tennessee Volunteer football