

| FY18 Cost Allocation Table | | Base Cost | FY18 WCTS/70% | FY18 COR/30% |
|---------------------------------------|--------------------------------|-----------------------|------------------|------------------|
| Part 1. Administrative Expense | | | | |
| Salaries and Wages | | \$1,024,152.18 | \$716,907 | \$307,246 |
| | 1 General Manager | | | |
| | 2 Operation Managers | | | |
| | 1 Safety Manager | | | |
| | 1.5 On Road Supervisor | | | |
| | 6 Dispatchers | | | |
| | 2 Schedulers | | | |
| | 1 Maintenance Manager | | | |
| | 6 Mechanics | | | |
| | 1 Parts Clerk | | | |
| | 4 Utility Cleaners | | | |
| Subtotal | | \$1,024,152.18 | \$716,907 | \$307,246 |
| | | | | |
| Fringe Benefits | Social Security Contribution | \$81,985.00 | \$57,390 | \$24,596 |
| | Medical Insurance Contribution | \$49,447.00 | \$34,613 | \$14,834 |
| | Unemployment Compensation | \$13,427.00 | \$9,399 | \$4,028 |
| | Worker's Compensation | \$50,643.00 | \$35,450 | \$15,193 |
| Subtotal | | \$195,502.00 | \$136,851 | \$58,651 |
| | | | | |
| Supplies and Materials | Drug & Alcohol Testing Tests | \$25,953.00 | \$18,167 | \$7,786 |
| | Uniforms | \$2,838.00 | \$1,987 | \$851 |
| | Office Supplies & Materials | \$14,111.00 | \$9,878 | \$4,233 |

| | | | | |
|-----------------------------------|---|-----------------------|-------------|-----------|
| Subtotal | Postage | \$1,003.00 | \$702 | \$301 |
| | | \$43,905.00 | | |
| Professional Services | Other | | | |
| | Communications/Cell Phone | \$3,630.00 | \$2,541 | \$1,089 |
| | Insurance- Property and General Liability | \$5,242.60 | \$3,670 | \$1,573 |
| | Computer Tech Support | \$3,300.00 | \$2,310 | \$990 |
| | Drive Cam Monitoring & Training | \$20,051.90 | \$14,036 | \$6,016 |
| | Other Recruiting Costs | \$3,910.40 | \$2,737 | \$1,173 |
| | Other Startup Maintenance for call Center | \$44,684.00 | \$31,279 | \$13,405 |
| | | \$384,428.00 | \$269,100 | \$115,328 |
| | Other Corporate Support | | | |
| | Other Facility Supplies & Maintenance | \$9,636.00 | \$6,745 | \$2,891 |
| Subtotal | Other interest expense | \$89,190.00 | \$62,433 | \$26,757 |
| | | \$564,072.90 | | |
| Vehicle Maintenance/Repair | Vehicles | \$237,871.00 | \$166,510 | \$71,361 |
| | Insurance | \$421,802.70 | \$295,262 | \$126,541 |
| | Other Taxes | \$26,181.10 | \$18,327 | \$7,854 |
| Subtotal | | \$685,854.80 | | |
| Totals | | \$2,513,486.88 | \$1,759,441 | \$754,046 |