

Scorecard for Strategic Finalist Meeting			
Category	Critiera	Premise	CareATC
Client Experience	Total Worksite Clients > 2000	5	2
	Public Sector Clients	3	4
	Retention of Staff	5	3
Cost for Standard Service	Management/General Administration Fees	4	2
	Total Operating Costs	4	2
	Start Up Costs	2	4
	Annual Rate Cap	4	4
	Performance Guarantees Offered	4	3
Service Model	Staffing Model	5	3
	Service & Staff Culture	5	3
	Employee Outreach	4	3
	On-Site Dispensing	4	4
	Virtual Service (outside of telehealth)	5	0
	Telehealth Services	4	3
Reporting/Technology	Employer Portal - Live Utilization Data	3	5
	Clinician Portal	5	3
	Health Risk Assessment & Biometric Screening System	4	4
	Import/Export Data to Medical/RX carriers	5	3
Communication & Employee Tools	Engagement Strategy	5	4
	Targeted Communications	3	4
	Electronic & Mailer Communications	4	5
	Employee Portal	3	3
	Mobile App	4	5
	Customization of Materials	4	3
Wellness Programs	Health Risk Assessment (HRA)	3	4
	Biometric Screening Program	4	3
	Health Coaching	5	2
	Chronic Condition Management	5	3
	Wearables Platform	4	5
	Wellness & Other Lifestyle Programs	4	4
Presentation	Answered Prepared Questions	5	2
	Strategic Partnership Discussion	4	2
	Provided strategies to reduce cost/improve health	4	3
		123	98