

CIGNA SUMMARY

	<u>1st Year</u>	<u>2nd Year</u>	<u>3rd Year</u>	<u>4th Year</u>
Active Enrolled Employees	3,726	3,726	3,726	3,726
Pre-Post Retiree Enrolled	1,130	1,130	1,130	1,130
<u>Administrative Cost Per Employee Per Month (PEPM)</u>				
Claim Administration	\$12.18	\$12.18	\$12.18	\$12.18
Network Access	\$21.43	\$21.43	\$21.43	\$21.43
Printed Benefit Book for Retirees	Included in PEPM Admin	Included in PEPM Admin	Included in PEPM Admin	Included in PEPM Admin
Utilization Management Service	Included in PEPM Admin	Included in PEPM Admin	Included in PEPM Admin	Included in PEPM Admin
Care Management Service	Included in PEPM Admin	Included in PEPM Admin	Included in PEPM Admin	Included in PEPM Admin
Disease Management Service	Included in PEPM Admin	Included in PEPM Admin	Included in PEPM Admin	Included in PEPM Admin
Nurse Line Service	Included in PEPM Admin	Included in PEPM Admin	Included in PEPM Admin	Included in PEPM Admin
Maternity Management Service	Included in PEPM Admin	Included in PEPM Admin	Included in PEPM Admin	Included in PEPM Admin
Mental Health/Substance Abuse Utilization Mgmt.	Included in PEPM Admin	Included in PEPM Admin	Included in PEPM Admin	Included in PEPM Admin
Diagnostic Imaging Management	Included in PEPM Admin	Included in PEPM Admin	Included in PEPM Admin	Included in PEPM Admin
Total Monthly Administrative Fee (PEPM)	\$33.61	\$33.61	\$33.61	\$33.61
Total Annual Administrative Fee	\$1,958,522	\$1,958,522	\$1,958,522	\$1,958,522
<u>Other Fees or Credits (see below for details)</u>				
Telehealth Fee for Service (24/7 access to MDLife, Amwell or Cigna)	Included in PEPM Admin	Included in PEPM Admin	Included in PEPM Admin	Included in PEPM Admin
Integration with Pharmacy Benefit Manager	Included in PEPM Admin	Included in PEPM Admin	Included in PEPM Admin	Included in PEPM Admin
Claim Extract for External Vendors (Verscend, EHC, etc)	Included in PEPM Admin	Included in PEPM Admin	Included in PEPM Admin	Included in PEPM Admin
Care Management & Wellness Programs	Included in PEPM Admin	Included in PEPM Admin	Included in PEPM Admin	Included in PEPM Admin
Online Wellness Portal	Included in PEPM Admin	Included in PEPM Admin	Included in PEPM Admin	Included in PEPM Admin
Health & Wellness Incentive Tracking Fee (\$1.95 per employee, per month)	\$113,630	\$113,630	\$113,630	\$113,630
Wellness Fund Credit (\$100,000 annually for 4 years)	(\$100,000)	(\$100,000)	(\$100,000)	(\$100,000)
Admin Fee Holiday (Reduction of 1st month fees)	(\$159,000)	\$0	\$0	\$0
CEO Credit (1st year credit for implementation)	(\$25,000)	\$0	\$0	\$0
Concierge Customer Services (Designated team)	Included in PEPM Admin	Included in PEPM Admin	Included in PEPM Admin	Included in PEPM Admin
Onsite Resource: Benefit Specialist (30 hours/week)	(\$80,000)	(\$80,000)	(\$80,000)	(\$80,000)
Total Annual Fees & Credits	-\$250,370	-\$66,370	-\$66,370	-\$66,370
TOTAL COMBINED ANNUAL COSTS	\$1,708,152	\$1,892,152	\$1,892,152	\$1,892,152

Guarantees Provided				
Administrative Rate Guarantee	4 year - No Increase	4 year - No Increase	4 year - No Increase	4 year - No Increase
Service Performance Guarantees	\$50,000 Implementation \$80,000 Ongoing	\$80,000 Ongoing	\$80,000 Ongoing	\$80,000 Ongoing
Chronic Condition Management	Up to \$77,490	Up to \$77,491	Up to \$77,492	Up to \$77,493
Claim Guarantees (Trend)	Up to \$500,000	N/A	N/A	N/A

Note: Estimated number of employees and retirees were held constant for purposes of arriving at the projected costs over the 4 year term of contract. Actual per employee per month (PEPM) costs and per member per month (PMPM) costs will vary depending on enrollment.