

Item Title: Award Multi-Year Contract for Solid Waste and Cardboard Collection Service for Wake County and WCPSS Facilities

Specific Action Requested:

That the Board of Commissioners authorizes the County Manager to execute the five-year service agreement with annual renewals with Waste Industries (\$164,035 for the first year), consistent with RFP #17-015 bid summary, the rates established in the attached bid tabulation form, and subject to the terms and conditions acceptable to the County Attorney.

Item Summary:

Wake County General Services Administration (GSA) partnered with the Wake County Public School System (WCPSS) to prepare a joint Request for Proposal (RFP) in order to solicit bids for providing routine removal and disposal of Solid Waste and Cardboard and recycling services for the two organizations. The goals of the joint RFP were:

1. To obtain competitive, volume-based pricing, which would maintain or lower current costs for providing these services to both organizations,
2. To allow each organization to retain individual management and invoicing for services. Combined, the two entities currently have in service 553 solid waste and cardboard containers (WCPSS 465; GSA 88) with varying frequencies of service.

The joint committee, consisting of representatives from GSA, Environmental Services/Solid Waste, and WCPSS, determined vendor selection criteria as defined in the RFP. The committee collaboratively evaluated vendor proposals based on the criteria ranking and made a recommendation for vendor selection. The initial term of the service contract is for five (5) years with the option for two annual renewals thereafter. Pricing is firm the initial year and future year increases are tied to increased tipping fees, or other local, state, or federally-mandated increases and/or Consumer Price Index (CPI) percentage.

Vendors were invited to bid on: Full service (solid waste, cardboard and recycling); only recycling or only solid waste and cardboard. Based on the collaborative committee vendor rankings, Waste Industries was determined to be the most responsive bidder and provide the greatest value for the services required in the RFP. It was further determined to remove the recycling component from the RFP as the responses were cost prohibitive to award at this time. Both GSA and WCPSS will continue to provide recycling services with their current provider and evaluate recycling services in FY18.

The Wake County School Board approved the recommendation to award the multiyear service contract to Waste Industries for solid waste and cardboard at their June 20, 2017 meeting.

**RFP #17-015 – Solid Waste and Recycling Collection Services
Wake County Government and Wake County Public School System
March 14, 2017**

Bid Tabulation

Bidder	Total System Pricing (Annual)	Individual Pricing for 1A, 1B, 2A & 2B (Annual)	Individual Pricing for 3A, 3B, 4A & 4B (Annual)
Republic Services	\$1,467,021.32	\$1,147,953.07	No Bid
Sonoco	No Bid	No Bid	\$281,448.20
Waste Industries	No Bid	\$1,176,248.67	No Bid

- 1A Trash Collection & Disposal (WCPSS)
- 1B Cardboard Collection (WCPSS)
- 2A Trash Collection & Disposal (County Government Facilities)
- 2B Cardboard Collection (County Government Facilities)

- 3A 'Feed the Bin' Recycling (WCPSS)
- 3B 65 & 95 gal rolling carts (WCPSS)
- 4A Confidential Paper Collection and Shredding (County Government Facilities)
- 4B Comingled Recyclables-plastic, aluminum and glass bottles (County Government Facilities)

Attachments:

1. Building List and Costs