

**Item Title:** Public Hearing and Consideration of Infrastructure and Business Development Grant Agreement for Credit Suisse in Research Triangle Park

**Specific Action Requested:**  
**That the Board of Commissioners:**

- 1. Holds a public hearing to consider a business development grant and reimbursement in an amount not to exceed \$385,000 to Credit Suisse USA, Inc. to construct on-site water, sewer and reclaimed water lines to serve facilities to be constructed in Research Triangle Park; and,**
- 2. Approves the attached Infrastructure Agreement and Business Development Grant Agreement, subject to the terms and conditions acceptable to the County Attorney.**

**Item Summary:**

Pursuant to State law, counties are authorized to expend funds for purposes of locating industrial and commercial facilities in the County. A county may undertake specific economic development activities such as the construction or extension of utilities or providing assistance in the extension of utility services for industrial facilities. On May 9, 2017, Credit Suisse announced it will expand its Research Triangle Park campus operations in Wake County, creating 1,200 jobs and investing \$70.5 million.

On February 6, 2017, the Wake County Board of Commissioners met in closed session and authorized the County Manager to negotiate a business investment grant agreement and on-site water and sewer agreement for the project expansion.

**Business Development Grant:**

Credit Suisse qualifies for a grant under the Tier 1/super jobs provision of the Wake County Business Development Grant Policy. In order to receive grant payment from the County, Credit Suisse must meet performance criteria as stipulated in the County's policy and outlined in the County's agreement. These performance criteria include:

1. New investment (> \$50 million)
2. New job creation (> 250 new jobs with 200% average wage of Wake County)
3. Payment of property taxes

Based on the draft contract, Credit Suisse would receive their first grant payment upon submittal of appropriate documentation to the Wake County Revenue Collector. The first payments would be for tax year 2021 when the new investment exceeded \$50 million and all other terms of the agreement were met. The following chart is for illustration purposes only. The actual business development grant annual amount will be based on new annual assessed valuations as determined by the Wake County Revenue Director. The draft contract with

ShareFile is developed similar to prior Business Development Grant Agreements that provide a grant for projects requiring a state match.

<u>Tax Year</u>	<b>TOTAL NEW ASSESSED VALUE</b> <i>(Estimate)</i>	<b>WAKE COUNTY TAX</b> <i>0.006005 (May change)</i>	<b>INCENTIVE PERCENTAGE</b>	<b>GRANT AMOUNT</b> <i>(Estimate)</i>
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1	\$ 70,500,000	\$ 423,353	50%	\$ 211,676
2	\$ 70,500,000	\$ 423,353	50%	\$ 211,676
3	\$ 70,500,000	\$ 423,353	50%	\$ 211,676
4	\$ 70,500,000	\$ 423,353	50%	\$ 211,676
5	\$ 70,500,000	\$ 423,353	50%	\$ 211,676
6	\$ 70,500,000	\$ 423,353	50%	\$ 211,676
7	\$ 70,500,000	\$ 423,353	50%	\$ 211,676
8	\$ 70,500,000	\$ 423,353	50%	\$ 211,676
Total		\$ 3,386,820		\$ 1,693,410

Credit Suisse was also awarded a \$40.2 million JDIG Grant from the State of North Carolina.

#### On-Site Water, Sewer and Reclaimed Water Lines

In accordance with the Memorandum of Agreement between Wake County and Research Triangle Foundation, the County has the responsibility of constructing or funding off-site water, sewer and reclaimed water lines to the property line of each individual site in RTP as they are developed. The Wake County Water and Sewer Funding Policy specifically provides for assistance with the construction of on-site water, sewer and reclaimed water lines in RTP. The Board of Commissioners has in the past, approved expenditures for the construction of on-site water, sewer and reclaimed water lines from the site property line to within five feet of the building for several companies.

Credit Suisse is requesting that the Board of Commissioners consider providing up to \$385,000 for on-site water, sewer and reclaimed water lines to serve the business expansion in the RTP. Funding is available in the Water and Sewer Capital Improvement Fund for the extension of on-site utilities.

#### Attachments:

1. Wake County/Credit Suisse Business Development Grant Agreement
2. Wake County Business Development Grant Policy (Amended May 2, 2016)
3. Wake County/Credit Suisse Infrastructure Agreement