

Profile

Which Boards would you like to apply for?

Nursing Home Community Advisory Committee

Please list the boards you're applying for in the order of preference.

Adult Care Home Community Advisory Committee

Judith

First Name

K

Middle Initial

Shubert

Last Name

305 Riggsbee Farm Driv

Street Address

Suite or Apt

Cary

City

NC

State

27519

Postal Code

What district do you live in?

Home: (919) 345-1656

Primary Phone

Home: (919) 723-8565

Alternate Phone

jksncsu@gmail.com

Email Address

Employer

Job Title

If you live in an Extraterritorial Jurisdiction Area, select Yes:

☐ Yes ☒ No

Cary

In order to assure countywide representation, please indicate your place of residence:

Interests & Experiences

Why are you interested in serving on a Board or Commission?

I would like to contribute any skill I may have to help make the residents of these homes a little bit better. I think I may be able to do that.

Work Experience

I have worked mostly in the sales and marketing capacity in my past. I have been retired for about 7 years from working. I worked in this area for SAS and Cisco Systems. I also had a part time job at the NC Bar Association as a Lawyer Referral Specialist. That was my last paid position. I stopped working there in 2007.

Volunteer Experience

I haven't had any volunteer experience at all except for a small amount of time I spent working at my church (Hope Community)

Education

I graduated from NCSU with a BS degree in Business Management in 1996. I graduated from high school in 1977. I went to NB Broughton in Raleigh, NC.

Comments

I have been out of the workforce and volunteer force for a long time, but I would like to help folks in some way. In talking to Betty Williamson, I feel like working with the nursing homes would be a good fit for me. I dealt with these issues with both of my parents about ten years ago.

[2017 Judi Resume.doc](#)

Upload a Resume

If you have another document you would like to attach to your application, you may upload it below:

Demographics



Date of Birth

Female

Gender

Ethnicity *

☒ Caucasian

Other

Current Wake County Volunteer

How did you become aware of Wake County volunteer opportunities?

If you selected "Other" above, how?

ETHICS GUIDELINES FOR COUNTY ADVISORY BOARDS AND COMMISSIONS

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By submitting this electronic application, I pledge that, if appointed I agree by my signature below that, if appointed, I pledge to comply with the following ethics guidelines for advisory boards and commissions as adopted by the Wake County Board of Commissioners.

I. Declaration of Policy

The proper operation of democratic government requires that public officials and employees be independent, impartial and responsible to the people; that governmental decisions and policy be made in proper channels of the governmental structure; that public office not be used for personal gain; and that the public have confidence in the integrity of its government.

In recognition of these goals, a Code of Ethics for County officials is hereby adopted. The purpose of this policy is to establish guidelines for ethical standards of conduct for all such officials by setting forth those acts or actions that are compatible with the best interests of the County.

II. Applicability of Ethics Policy

The provisions of this policy shall apply to all elected and appointed County officials, members of County boards and commissions appointed by the County commissioners, and other County employees.

II. Financial and Personal Disclosure

Any County official or employee who must officially consider any public matter involving his financial or personal interests, or those of his immediate family, shall first publicly disclose the nature and extent of such interest and shall abstain from acting thereon unless provisions of state law require otherwise.

III. Gifts and Favors

No official or employee shall knowingly accept any gift, whether in the form of money, thing, favor, loan or promise, when it could reasonably be inferred that the gift was intended to influence or reward an official action on his part. Gifts, meals, other favors of an incidental nature and of minor value, or legitimate political contributions shall not be included in this policy.

IV. Appointment, Employment, or Contract Award of Relatives or Business Partners

Public officials of the appointing authority must disclose on the public record any person of their immediate family related by blood or marriage, or business interest who is being considered for appointment, employment or contract award by that authority.

Immediate family related by blood and marriage are to include: spouse, child, parents, brothers, sisters, grandparents, grandchildren, step-, and in-law relationships for preceding categories.

Judi Shubert
305 Riggsbee Farm Drive
Cary, NC 27519
(919)345-1656

EDUCATIONAL BACKGROUND:

B.S. Degree, N. C. State University, Business Management,
Concentration in Marketing. December 1996. (Cum Laude)

SUMMARY OF QUALIFICATIONS:

Possession of outstanding closing and communication skills
Establishment of respect and trust from customers
Working effectively in self-managed projects or as team member

PROFESSIONAL EXPERIENCE:

Lawyer Referral Specialist (part-time position) NC BAR ASSOCIATION, CARY, NC

Customer service position pairing the public with attorneys
according to their specific need

Sales Development Representative, CISCO SYSTEMS, RTP, NC

Complete Inside Sales Technical Training Skills performance
Gained valuable sales experience working with both inside and outside sales

Marketing Project Leader, SAS Institute, Cary, NC

Responsible for creating marketing collateral for Sales Managers, creation of Sales Proposals, and
technical writing for all components of the SAS System Software for Decision Support.

Pre-Sales Technical Consultant, CISCO SYSTEMS, RTP, NC

Provide technical product knowledge to customers
Assist in network design and product implementation
Generate qualified sales leads to Account Managers

Sales Representative, SIECOR CORPORATION, Hickory, NC

Sales of fiber optic cable, and ancillary equipment
Coordination of interdepartmental meetings
Creating and giving sales presentations
Managing sales at company booth at industry trade shows

Planning/Organizational Skills

Instrumental in conception and planning of Sales Manual
Development and revision of monthly sales reports
Organization of new markets by sales volume
Responsible for several pricing contracts and frequent updates

Communication/Interpersonal Skills

Development of close customer relationships
Writing of reports/forecasts to management on past sales volume
Serving as liaison between customers and company financial office
Educating customers on technical aspects of product, at their
level of understanding

EMPLOYMENT HISTORY:

NC BAR ASSOCIATION, Cary, NC

2003-2007, Lawyer Referral Specialist (part-time position)

SAS INSTITUTE INC., Cary, NC

November 1997-September 1998: Marketing Project Leader

CISCO SYSTEMS, Research Triangle Park, NC

December 1996-November 1997: Pre-Sales Technical Consultant September 1998 to 2000
Sales Development Representative

SIECOR CORPORATION, Hickory, NC

1986-1987: Sales Representative, Ameritech Region

1984-1986: Inside Sales Representative, MCI, Sprint