

Wake County

Scorecard RFP #16-061 - Request for Proposal for Voluntary Benefits Program Effective 1/1/17

Please score each criteria on a 1 to 5 basis with 5 being the highest score.

			GENERAL DESCRIPTION	RATING				Weighted Score			
				Aflac	Allstate	Colonial	Unum	Aflac	Allstate	Colonial	Unum
POINTS	25	100%						20.000	15.500	17.500	17.250
Client support		50%	Administrative support	4.00	3.00	3.00	3.00	10.000	7.500	7.500	7.500
		45%	Customer support to Wake Co employees	4.00	3.00	4.00	4.00	9.000	6.750	9.000	9.000
		5%	Access for members / Claims Processing Ease	4.00	5.00	4.00	3.00	1.000	1.250	1.000	0.750
POINTS	25	100%						25.000	20.500	16.000	18.000
Communication /Enrollment		30%	Communication and Education support	5.00	4.00	4.00	4.00	7.500	6.000	6.000	6.000
		30%	Enrollment support	5.00	3.00	4.00	4.00	7.500	4.500	6.000	6.000
		40%	Flexibility of enrollment methods	5.00	5.00	2.00	3.00	10.000	10.000	4.000	6.000
POINTS	30	100%						25.200	22.800	15.600	18.000
Plan provisions		40%	Underwriting considerations	4.00	4.00	3.00	4.00	9.600	9.600	7.200	9.600
		10%	Plan design offerings	5.00	4.00	3.00	3.00	3.000	2.400	1.800	1.800
		20%	HSB on all plans(Wellness Benefit)	4.00	3.00	3.00	3.00	4.800	3.600	3.600	3.600
		10%	Rates	5.00	4.00	3.00	3.00	3.000	2.400	1.800	1.800
		20%	Plan design flexibility	4.00	4.00	1.00	1.00	4.800	4.800	1.200	1.200
POINTS	20	100%						18.000	14.000	18.000	14.000
credentials		50%	Experience with municipalities	4.00	3.00	5.00	3.00	8.000	6.000	10.000	6.000
		50%	Reputation in market	5.00	4.00	4.00	4.00	10.000	8.000	8.000	8.000
TOTAL	100							88.200	72.800	67.100	67.250

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				GENERAL DESCRIPTION	RATING								
					Aflac	Allstate	Cigna	Colonial	Guardian	MetLife	Transamerica	Unum	Voya
POINTS	25	100%	25.00		17.00	17.75	15.00	20.00	10.25	10.00	12.50	19.75	12.50
Client support		50%	12.50	Administrative support	4.00	3.00	3.00	4.00	2.00	2.00	2.00	4.00	3.00
		45%	11.25	Customer support to Wake Co employees	3.00	4.00	3.00	4.00	2.00	2.00	3.00	4.00	2.00
		5%	1.25	On-line access for members	1.00	5.00	3.00	4.00	3.00	2.00	3.00	3.00	2.00
POINTS	25	100%	25.00		20.00	22.00	9.50	18.00	13.50	11.50	16.00	18.00	10.00
Communication / Enrollment		30%	7.50	Communication and Education support	4.00	4.00	2.00	4.00	2.00	3.00	2.00	4.00	2.00
		30%	7.50	Enrollment support	4.00	4.00	3.00	4.00	3.00	2.00	2.00	4.00	2.00
		40%	10.00	Flexibility of enrollment methods	4.00	5.00	1.00	3.00	3.00	2.00	5.00	3.00	2.00
POINTS	30	100%	30.00		20.40	19.80	12.60	15.60	12.00	13.80	18.60	18.60	18.60
Plan provisions		40%	12.00	Underwriting considerations	4.00	4.00	2.00	2.00	2.00	2.00	4.00	4.00	4.00
		20%	6.00	Plan design offerings	4.00	4.00	2.00	4.00	2.00	3.00	3.00	4.00	3.00
		20%	6.00	HSB on all plans(Wellness Benefit)	4.00	3.00	3.00	4.00	3.00	3.00	3.00	3.00	3.00
		10%	3.00	Rates	3.00	4.00	4.00	3.00	2.00	3.00	3.00	3.00	3.00
		10%	3.00	Plan design flexibility	2.00	3.00	3.00	2.00	2.00	3.00	3.00	1.00	3.00
POINTS	20	100%	20.00		18.00	18.00	8.00	18.00	8.00	12.00	12.00	14.00	8.00
Offeror's credentials		50%	10.00	Experience with municipalities	5.00	5.00	2.00	5.00	2.00	3.00	3.00	3.00	2.00
		50%	10.00	Reputation in market	4.00	4.00	2.00	4.00	2.00	3.00	3.00	4.00	2.00
GRAND TOTAL	100				75.40	77.55	45.10	71.60	43.75	47.30	59.10	70.35	49.10