Submit Date: Dec 14, 2021

If you live in an Extraterritorial J	urisdiction Area, select Yes:
C Yes ⊙ No	
In order to assure countywide re	epresentation, please indicate your place of residence:
Cary	
Interests & Experiences	
Why are you interested in servin	g on a Board or Commission?
	c - B.A. in History, taught Ur. High Social Studies 2 years, lifelong tion. 3rd choice - Adult Care - interest in helping improve quality of
Work Experience	
,	dies, 13 years with Charlotte-Mecklenburg Schools in Human with Wells Fargo Bank. USAF veteran.
Volunteer Experience	
Central Church of God, Operation Ch	nristmas Child
Education	
B.A., History M.Ed. Educational Adm	inistration
Comments	
Now that I am retired, I would very m	uch like to give of my time and talents to the community.
Upload a Resume	
If you have another document you would like to attach to your application, you may upload it below:	
Please upload a file	
Demographics	
Date of Birth	
Gender *	
✓ Male	

Ethnicity *
Caucasian
Other
How did you become aware of Wake County volunteer opportunities?
County Website
If you selected "Other" above, how?
Plagga unload a file

ETHICS GUIDELINES FOR COUNTY ADVISORY BOARDS AND COMMISSIONS

By submitting this electronic application, if appointed, I pledge by my signature below that I have read and will comply with the ethics guidelines for advisory boards and commissions as adopted by the Wake County Board of Commissioners, found here.

Submit Date: Dec 03, 2021

Christopher Pereira

If you live in an Extraterritorial	Jurisdiction Area, select Yes:
○ Yes ⊙ No	
In order to assure countywide i	representation, please indicate your place of residence:
Raleigh Raleigh	
Interests & Experiences	
Why are you interested in servi	ing on a Board or Commission?
I believe in citizen empowerment ar that I believe will help me to contrib	nd involvement, and in giving back. I have a wide array of experiences ute to any number of boards.
Work Experience	
I'm an attorney and college profess	or and former banker.
Volunteer Experience	
Legal Aid of North Carolina (current (former)	t), Leukemia and Lymphoma Society (former), Habitat for Humanity
Education	
BA Political Science, Appalachian S Wake Forest University School of L	State University BSBA Marketing, Appalachian State University JD, aw
Comments	
resume_2021.pdf Upload a Resume	
If you have another document you would like to attach to your application, you may upload it below:	
Please upload a file	
Date of Birth	
Gender *	
✓ Male	

Ethnicity *
✓ Asian
Other
How did you become aware of Wake County volunteer opportunities?
County Website
If you selected "Other" above, how?
Please upload a file

ETHICS GUIDELINES FOR COUNTY ADVISORY BOARDS AND COMMISSIONS

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CHRISTOPHER R. PEREIRA

2509 Laurelcherry Street • Raleigh, NC 27612 • 704.564.4339 • cripereira85@gmail.com

EXPERIENCE

Strategic Sourcing Consultant, WELLS FARGO BANK, N.A., Charlotte, NC Strategic Sourcing Consultant II

May 2015 – present November 2016 - present

- Serves as primary contract negotiator for all Wells Fargo Digital Platform commercial transactions, and in that role specializes in drafting, reviewing and negotiating all types of technology contracts, including licensing agreements (software, hardware, appliance (software preloaded on hardware)), transaction documents (software/hosted technology schedules, maintenance services agreements, implementation services statements of work), software as a service (SaaS), platform as a service (PaaS) (public, private and hybrid), infrastructure as a service (IaaS), hosted technology deals (including cloud computing, application services and application programming interfaces (APIs)), subscription agreements, software development kits (SDKs), evaluations, proofs of concept (POCs), statements of work (for consulting and general professional services), data protection agreements, end user licensing agreements (EULAs) and end user software agreements (EUSAs)
- Supports the Consumer Small Business Banking (CSBB, formerly Community Bank), Strategy, Digital & Innovation (SDI, formerly Payments, Virtual Solutions & Innovation (PVSI)) and Wells Fargo Technology (WFT) lines of business (LOBs), as well as various other enterprise-wide groups that need to engage in digital channels
- Frequently negotiates complex legal matters, including terms and concepts around licensing, payments (PCI DSS), e-commerce (eSign, eVerify), artificial intelligence (AI), bots and machine learning, privacy and data protection (GDPR, CCPA, personally identifiable information (PII)), APIs, cloud services, social media, information security, code reviews, source code escrow, license metrics, license swaps, confidentiality (including confidential supervisory information (CSI)), warranties, limitation of liability, indemnification, intellectual property and work product ownership, free and open source software (FOSS) and service level agreements (SLAs)
- Extensive experience leading negotiations around customer experience (CX), digital marketing (including serving as enterprise sourcing subject matter expert (SME) for social media management vendors/platforms), fraud prevention and protection (including experience with general and country code top level domain monitoring, phishing and vishing, and serving as enterprise sourcing SME for enterprise anti-fraud suite of products), and electronic signatures and verifications (including serving as enterprise sourcing SME for esignature, a role that included running the request for proposal (RFP) for an enterprise wide e-signature solution that delivered over \$15MM in cost avoidance for Wells Fargo, serving as lead contract negotiator with the industry leader in e-signature, and currently managing the contract relationship with the enterprise's e-signature vendor, a role that has become particularly critical during the COVID pandemic as multiple LOBs have come to rely on e-verification products such as remote online notarization and mobile identity verification)
- Serves as the project manager for dozens of simultaneous sourcing efforts, collaborating with multiple LOBs in order to negotiate with vendors for both pricing and terms, obtain approval from various internal regulatory stakeholders within the enterprise (including operational risk, Supplier Management, Third Party Organization, the professional services clearinghouse, Third Party Hosted Services, Technology Standards Center, Technology Assets Operations, WFT, Information Security, Enterprise Architecture and the Software License Compliance Team), and present to executive leadership across various LOBs to obtain approval and achieve full execution of finished deals
- Serves as the enterprise sourcing SME on several large (over \$5MM annual spend) strategic vendor relationships, and as such has provided executive level briefings and white papers to WF's CEO and SEVP over WFT
- Frequently negotiates multimillion dollar deals with leading national and international technology and software vendors
- Responsible for over \$35MM in savings and cost avoidance for the enterprise since late 2016
- Conducts reviews of strategic vendor relationships and collaborates with LOBs to recognize and identify future savings and cost avoidance opportunities
- Frequently conducts sourcing events to seek further enterprise savings, both by leveraging the enterprise's
 relationship and position with vendors and by consolidating needs from multiple LOBs to realize volume
 discounts when possible
- Possesses a high level of experience and comfort conducting RFPs, Requests for Information (RFIs), Requests for Quotation (RFQs) and Reverse Auctions
- Possesses and exhibits a high level of familiarity with fintech companies, concepts, products and trends
- Reviews existing contracts with an eye towards reducing risk, process improvement, template improvement, facilitating decision making between multiple stakeholders, and ensuring compliance with contract terms, Wells Fargo aims and initiatives and governmental regulation
- Frequently works with Wells Fargo Accelerator program (Wells Fargo's startup incubator), including contracting with startups that have participated in the program, and have built familiarity with venture capital with respect to technology startups generally and with the technology startup accelerator/incubator model and process specifically

 Led Wells Fargo Strategic Sourcing in received Shared Success awards in 2020 (WF's peer recognition program)

Strategic Sourcing Consultant I

May 2015 – November 2016

- Worked within Supply Chain Management group of the Finance organization of Wells Fargo, supporting enterprise-wide sourcing efforts
- Managed sourcing relationships by drafting and negotiating contracts between bank LOBs and vendors
- Guided various agreements from inception to execution, including master service agreements, category
 attachments, country attachments, schedules, statements of work, amendments, change orders, escrow
 agreements, partnership deals, marketing agreements, non-disclosure agreements, software licensing
 agreements and terminations
- Extensive experience negotiating professional services engagements, particularly with large consulting firms, developing expertise in setting and developing rate cards, resource levels, SLAs, project plans and implementation timelines
- Developed strong familiarity with mergers, acquisitions and divestitures, and supported both integration and separation of large and small business units
- Extensive project management and process improvement experience from helping to develop pilot program
 for revamping the enterprise customer complaint system, which included designing and implementing best
 practices for managing outward facing vendors to ensure compliance with federal regulations
- Worked frequently with Credit Card, Virtual Channels, Technology, Consumer Lending, Community Bank, Market Data, Marketing, Wholesale, Wealth and Investment Management and Event/Sponsorship lines of business

Attorney & Principal, LAW OFFICE OF CHRISTOPHER R. PEREIRA, Charlotte, NC

April 2012 - Present

(pro bono May 2015 - Present)

- Practice focused on contract law, small business startup and incorporation, copyright and trademarks, regulatory compliance, media law, privacy law, data protection, e-commerce, nonprofit startup and incorporation
- Provided consulting for litigation matters
- Advised clients in numerous niche spaces, including payments, fintech, venture capital funding, breweries, neighborhood development corporations, and 501c3 organization

Adjunct Professor, QUEENS UNIVERSITY, Charlotte, NC

Fall 2013 – Fall 2017

- Instructor of Media Law and Ethics and Mass Communication Theory courses to upper-level undergraduates
- Research interests include internet privacy, the evolution of first amendment rights in the digital age, copyrights and the free use of IP, and the general effect of the proliferation of digital literacy on society

Litigation Attorney, TOWER LEGAL SOLUTIONS, Charlotte, NC

May 2013 – May 2015

- Senior review attorney and frequent team lead, provided guidance, instruction and reviewed the work of other attorneys
- Supervisory role
- SME for litigation regarding collateralized debt obligations (CDOs) for major financial institution clients and sourcing patterns in anti-trust litigation
- Lead Spanish language review, interpreting Spanish language documents and Portuguese language documents, including master services agreements, transaction documents and licensing agreements
- Audited bank files to examine compliance with federal regulatory statutes including the Bank Secrecy Act,
 Dodd-Frank, the Exchange Act, and Sarbanes-Oxley, as well as with various regulations from the Office of the
 Comptroller of the Currency (OCC), Committee on Foreign Investment in the United States (CFIUS), Federal
 Reserve Board, Federal Deposit Insurance Corporation (FDIC), Financial Industry Regulatory Authority
 (FINRA), the Securities and Exchange Commission (SEC) and various state banking regulators
- Reviewed and advised on bank compliance with federal regulations in the financial services industry, including suspicious activity reports (SARs), matters requiring attention (MRAs), matters requiring immediate attention (MIRAs) and matters requiring board attention (MRBAs)
- Audited pharmaceutical and medical device company files to examine compliance with state and federal regulatory statutes surrounding consumer protection, fraud and antitrust matters

Contract Review Attorney, CAROLINA LEGAL STAFFING, Charlotte, NC

July 2012 – May 2013

- Frequently lead teams of reviewers as part of larger reviews, and in that role gave instruction and guidance to team members, reviewed work output and made sure team production goals and deadlines were met
- Supervisory role
- SME regarding compliance with state utility regulations and applicable law for litigation over merger that created the largest electric-power holding company in the country
- Assisted in defense in patent infringement case between two of the world's leading tablet manufacturers
- Reviewed and advised on bank compliance with state and federal regulations in the financial services industry, including SARs, MRAs, MIRAs, and MRBAs
- Reviewed and advised on utilities' compliance with multiple state utility regulations, including reviewing site plans, maintenance records and high-level correspondence with respect to several aspects of the energy

industry, including physical generator plant construction and maintenance and consumption and contracting for renewable energy

Contract Counsel, CARDINAL INNOVATIONS HEALTHCARE SOLUTIONS, Kannapolis, NC May 2012 – July 2012

- Advised on suitability and qualification of medical providers in newly opening catchment areas
- Audited medical professionals to verify certifications and background checks met state standards for Medicaid contracts
- Guided contracts from drafting to execution, tracking certification steps and collaborating with the finance department through the use of Sharepoint and Excel
- Performed under pressure to meet deadlines set by the state government for providing behavioral health Medicaid coverage
- Ensured compliance with state regulatory guidelines in regards to sourcing practices and Medicaid funding for Cardinal as well as for medical professional partners

Contract Counsel, DISCOVERY READY, Charlotte, NC

August 2011 - May 2012

- Audited and analyzed risk from collected records of client financial institutions
- Examined and advised on the compliance of clients with federal and state regulatory requirements
- Performed electronic discovery work on a number of leading software platforms, including extensive metadata analysis
- For client's large antitrust cases, critically evaluated contracts and records to look for patterns in sourcing strategy and evidence of horizontal conspiracy in numerous fields, including medical device supply, energy consumption/grid supply and consumer electronics
- SME on confidentiality, privilege and data protection

Contract Counsel, McGuireWoods LLP, Charlotte, NC

February 2011 – August 2011

- Prepared defensive litigation strategy for client financial institutions in the areas of consumer lending, CDO liability and employment discrimination
- Analyzed risk exposures for a major financial institution by reviewing contracts for their Supply Chain
 division, including master service agreements and statements of work for software support, various integrated
 logistics contracts and office supply contracts, including a number of contracts with software and management
 consulting firms concerning services and products used by the institution
- Investigated and examined several major financial institutions' practices concerning residential mortgage backed securities and other CDOs and analyzed risk exposure and liability
- Determined legal responsiveness through attention to detail and conducted first-pass review, second-pass review and quality control review
- SME on confidentiality, privilege and data protection

Associate, JAMES B. WILSON, JR. AND ASSOCIATES, Winston-Salem, NC

September 2009 – April 2010

- Screened, deposed, advised and interacted with clients in a bilingual general practice law office
- Mediated and negotiated with adverse parties
- Drafted various contracts, motions and pleadings and prepared cases for litigation
- Analyzed and coordinated cases on criminal defense, civil asset forfeiture, residential and commercial real
 estate, small business incorporation and landlord-tenant issues

Law Clerk, COOK COUNTY STATE'S ATTORNEY'S OFFICE, Chicago, IL

May 2009 – January 2010

- Investigated, evaluated and advised on compliance with federal and state regulatory guidelines on campaign finance, fraud and anti-money laundering statutes for prosecution through the Special Prosecutions Bureau, Government and Financial Crimes Division
- Participated in long-term criminal prosecution of organized auto theft ring operating under the cover of a
 towing and salvage company and in bait car sting operations in conjunction with the Chicago Police
 Department through the Special Prosecutions Bureau, Auto Theft Division
- Represented the county during witness preparation, pleas, motions, bench trials and sentencing hearings under Section 711 license in the Criminal Prosecutions Bureau, Felony Trials Division
- Conducted extensive legal research on federal circuit court precedent regarding entrapment, illegal search and seizures and the components of lawful police stops
- Participated in the prosecution of defendants accused of violent felony offenses

EDUCATION

WAKE FOREST UNIVERSITY SCHOOL OF LAW, Winston-Salem, NC Juris Doctor

- Honors: Wake Forest Law Faculty Scholar
- 1L & 2L Representative, Wake Forest Student Bar Association
- Studied Comparative Constitutional and Family Law under Supreme Court Justice Ruth Bader Ginsburg during Wake Forest study abroad at Ca'Foscari University, Venice, Italy

Bachelor of Science Business Administration in Marketing

Bachelor of Arts in Political Science

- Honors: Holland Fellowship, Dean's List, Borrelli Family Leadership Award with Distinction
- Student Body Vice President
- President, Student Senate
- **President,** Delta Chi social fraternity, Appalachian State Chapter

FUDAN UNIVERSITY, Shanghai, China

International Business

- Participated in accelerated business and industrial immersion program in Beijing, Shanghai, Chengdu and Hong Kong
- Worked in a collaborative setting with Chinese students to research and prepare a detailed study on the Chinese automobile industry
- Took instructions in Mandarin Chinese, traditional Chinese etiquette and Chinese business etiquette

SKILLS, CERTIFICATIONS, DISTINCTIONS AND INTERESTS

Member, North Carolina Bar (**Active**; Bar #: 43988), Wake County Bar, American Bar Association Proficient in Spanish (written and oral)

Proficient with Microsoft Office suite (Word, Excel, Outlook, Powerpoint), SAP Ariba, IBM Emptoris, Beeline, Oracle Business Intelligence, Tableau, Sharepoint, Relativity, Concordance, Catalyst, Cricket, Kroll

Volunteer, North Carolina Legal Aid

Familiar with HTML and SQL

2+ years of management experience in previous jobs (supervisory roles w/ hiring/firing capacity and budget responsibility), can provide upon request

Eagle Scout, Boy Scouts of America

Profile						
Which Boards would you like to apply for?						
Historic Preservation Commission: S	Submitted					
Please select your first Board p	reference: *	•				
	n					
Please select your second Boar	d preferenc	e: *				
Please select your third Board p	oreference:	*				
Please select your fourth Board	preference	h= *				
✓ Planning Board						
Please select your fifth Board p	reference: *	t				
∇ None Selected						
Please select your sixth Board preference: *						
✓ None Selected						
Suzanne	V	Prince				
First Name	Middle Initial	Last Name				
523 S. West Street			Unit 408			
Street Address			Suite or Apt			
Raleigh			NC State	27601 Postal Code		
What district do you live in?						
None Selected						
Home: (919) 818-2222 Primary Phone	Home: (919	9) 818-2222				
svprince@gmail.com Email Address						
Dash Carolina Employer	Real Estate	Broker				

f you live in an Extraterritorial Jurisdiction Area, select Yes:
○ Yes ○ No
n order to assure countywide representation, please indicate your place of residence:
Raleigh
Interests & Experiences
Why are you interested in serving on a Board or Commission?
have spent the greater part of my life working in municipal government or serving on volunteer boards. enjoy being able to participate and make a difference in my community. I moved in 2020 from Harnett County to Wake County. I am now excited to have the opportunity to give back with my experience and education to my new community.
Work Experience
2008 - Present, Real Estate Broker, Wake/Harnett/Johnston Counties 2005 - 2008, Real Estate Broker, Brunswick County NC 2003 - 2006, Sr. Land Planner, Etd, Cary NC 2000 - 2003, Sr. Planner, Town of Cary, Cary NC 1990 - 2000, Town Clerk/HR, Village of Clemmons, Clemmons NC
Volunteer Experience
Historic Properties Commission, Harnett County, 2010-2020 Harnett Food Pantry, BOD, 2010-2020 Harnett Food Pantry, Pantry Volunteer, 2018-2020 Town of Holden Beach, Planning Board, Member, 2008 Legislative Committee, Brunswick Association of Realtors, 2006, 2007 (Chair), 2008 (Chair) Caryin Place, BOD, 2002-2003
Education
BA, Urban Planning, Roanoke College, Salem VA (1988) MA, Liberal Studies (concentration in Historic Preservation), Wake Forest University, Winston-Salem, NC (1999)
Comments
Thank you for considering me for this appointment.
Suzanne_2020_general_resume.docx Upload a Resume
f you have another document you would like to attach o your application, you may upload it below:
Please upload a file

Demographics

Date of Birth
Gender *
Ethnicity *
Other
How did you become aware of Wake County volunteer opportunities?
County Website
If you selected "Other" above, how?
Please upload a file

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SUZANNE VENEZIANO PRINCE

(919) 818-2222 svprince@gmail.com

Work Experience

2008 – Present - Broker Agent (BIC Eligible)

Dash Carolina (present)

Coldwell Banker Advantage, Raleigh NC (2016-2020)

Century 21 Becky Medlin Realty, Fuquay-Varina, NC (2008-2016)

- Listing and sales of residential real estate.
- Listing and sales of land
- Last 12 months +\$4M Personal Sales.
- Marketing and networking to maintain and grow business
- Data base management of clients and prospective clients
- Rental management of personal properties

2005 – 2008 – **Broker-In-Charge**

Century 21 Anne Arnold Real Estate, Holden Beach, NC

- Listing and sales of residential real estate
- Listing and sales of land. Personal volume \$8M
- Marketing and networking to maintain and grow business
- Data base management of clients and prospective clients
- Oversight of the office and trust accounts
- Mentoring and coaching of real estate agents in the office

2003 – 2006, **Senior Planner** (part-time)

Elam Todd d'Ambrosi (ETd), Cary, NC

- Negotiated with staff, elected officials, neighbors and others on behalf of clients.
- Represented clients in rezoning and PUDs in the Triangle area.
- On a part-time basis, managed the Brunswick County interests for the company and represented clients in rezoning and PUDs in that jurisdiction.
- Prepared rezoning and PUD cases for submittal to various municipalities.

2000-2003 Senior Planner

Town of Cary, Cary, NC

- Facilitated and managed all rezoning and PUDs that were submitted to the Town.
- Worked with developers, business owners, citizens and town staff to resolve development issues.
- Presented all cases before the Town Council and Planning Board.
- Oversight of the variance process including liaison to the Board of Adjustment.
- Prepared staff reports and ordinance amendments as necessary.
- Involved in the sign permit process including development and amendments to Uniform Sign Plans.
- Involved in the Town-wide zoning update.

1990 – 2000, Municipal Clerk/Human Resources Officer

Village of Clemmons, Clemmons, NC

- Performed all duties of the municipal clerk including agendas, meeting prep and meeting attendance.
- Human resource duties including benefit administration, screening applicants and interviewing.

- Participation in voluntary and involuntary annexations.
- Involved in the implementation of a new sanitary sewer system.
- Management of the administrative office and direct supervision of one full time and several seasonal part-time employees.
- Participation in the implementation of the planning process when the town began planning efforts.
- Budget preparation and fiscal oversight of the administrative office.
- Research and assistance in grant proposals for establishing a community policing program.
- Development of citizen informational programs including a town-sponsored course for the public.
- Development and maintenance of the Town's first website.
- Development of citizen involvement and education in town government.

Education

MA, Liberal Studies (Emphasis in Historical Preservation)

Wake Forest University, Winston-Salem, NC

BA, Urban Planning

Roanoke College, Salem, VA

Professional Training and Experience

NC Broker's License, 2004
CRS (Certified Residential Specialist)
CNE (Certified Negotiation Expert)
Accredited Staging Professional (ASP)
Seller Representative Specialist (SRS)
Accredited Buyers Representative (ABR)
Certified Luxury Home Marketing Specialist (CLHMS)
Leadership Harnett - 2011
Municipal Administration Course, Institute of Government, 1996-1997
Municipal Clerk Certification Course, Institute of Government, 1994

Other

Member and Elder, Lillington Presbyterian Church
Historic Properties Commission, Harnett County, 2010-2020
Harnett Food Pantry, BOD, 2010-2020
Harnett Food Pantry, Pantry Volunteer, 2018-2020
Town of Holden Beach, Planning Board, Member, 2008
Legislative Committee, Brunswick Association of Realtors, 2006, 2007 (Chair), 2008 (Chair)
Carying Place, BOD, 2002-2003

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