<u>Item Title:</u> Increased Funding for the Pharmacy Program

## **Specific Action Requested:**

That the Board of Commissioners approves \$720,000 in additional budget capacity in the General Fund to support the continuation of the Pharmacy Program. Funding will be offset by revenue reimbursement from insurance plans, Medicaid, Medicare, and out-of-pocket payments.

## **Item Summary:**

Purpose: In accordance with the North Carolina Local Government Budget and

Fiscal Control Act, the Wake County Board of Commissioners must

approve all amendments that increase the budget for a fund.

Background: The Pharmacy Program provides cost effective access to

prescription medication services for the uninsured and underinsured residents of Wake County seen through our Public Health clinics and through behavioral health providers that prescribe medications on

the pharmacy's behavioral health formulary.

With standard market fluctuations, the cost of medications continues to increase over time. The addition of Medicaid expansion and tailored plans have resulted in more insured clients who were previously uninsured. As a result, medication purchasing has adjusted with the shift. Additional funding is needed to continue to

support the program.

Strategic Plan: This action supports Community Health and Wellbeing Goal 3: By

2029, 5% more residents asked will indicate low barriers to healthcare and behavioral health services, such as access to providers, insurance coverage, affordability and appointment wait

times.

Fiscal Impact: Increase the expenditure and revenue budget by \$720,000 to

continue funding the Pharmacy Program. Funding will be offset by 100% revenue reimbursement of approximately \$720,000 from commercial insurance plans, out of pocket payments, Medicaid, and Medicare. Pharmacy program collections have now exceeded the

FY26 budget. No additional County share is required.

## **Additional Information:**

The Pharmacy Program has experienced shifts in the population needs post-COVID with Medicaid expansion (began 12/1/2023) and the addition of behavioral health Medicaid tailored plan (began in 7/1/2024). Many clients who were previously uninsured have since become insured. This shift in insured population has affected the medication procurement

process as medication must be purchased in advance of billing to insurances for reimbursement.

The pharmacy continues to provide access to cost effective medications and services for the citizens of Wake County. In FY 2025, total medication costs exceeded the adopted budget by \$669,802, at 70% over budget. Increase is directly related to price escalations from vendors and more insured individuals receiving injectable medications in Wake County.

Wake County Public Health receives funding from copayments and insurance reimbursements, of which the pharmacy saw a 68% revenue increase (\$633,301 over FY 2024) from private commercial insurance plans, Medicaid, Medicare, and adults that pay out of pocket.

The table below shows the adopted budget, total expenditures for all medication purchases, and total revenue for FY 2019 through FY 2025 and year to date FY 2026 (July – October).

Medication purchases include medications/devices that are ordered for administration within Clinic visits, as well as pharmacy dispensing. There are reimbursements for these items that are reported to the Clinics and not reflected in the pharmacy revenue (i.e. Long-Acting Reversible Contraceptives – LARCs).

|                          | FY 2019     | FY 2020     | FY 2021         | FY 2022     | FY 2023    | FY 2024    | FY 2025     | FY 2026<br>YTD |
|--------------------------|-------------|-------------|-----------------|-------------|------------|------------|-------------|----------------|
| Adopted<br>Budget        | \$1,285,764 | \$1,150,674 | \$1,094,77<br>3 | \$1,094,773 | \$961,303  | \$961,303  | \$961,303   | \$961,303      |
| Total<br>Expenditur<br>e | \$771,238   | \$729,449   | \$551,841       | \$707,082   | \$622,441  | \$865,236  | \$1,631,105 | \$751,175      |
| Total<br>Revenue         | \$476,987   | \$512,007   | \$409,496       | \$434,168   | \$445,336  | \$932,611  | \$1,566,080 | \$720,794      |
| LAIA<br>Expenditur<br>e  | \$ 255,227  | \$ 207,410  | \$ 164,778      | \$ 136,177  | \$ 167,548 | \$ 343,071 | \$ 816,864  | \$<br>470,175  |

The table below shows the cost to the County for Long-Acting Injectable Antipsychotic (LAIA) medications from FY2019 to FY2025.

Retail count refers to the injections purchased upfront for reimbursement from insurance companies after dispensing. PAP count refers to the number of Patient Assistance Programs that assist application approved uninsured income eligible patients with a year's supply of injections at no charge. There has been a shift in the Retail: PAP count ratio over time, in correlation with the timing of Medicaid expansion and tailored plan additions.

|                       | FY 2019    | FY 2020    | FY 2021    | FY 2022    | FY 2023    | FY 2024       | FY 2025       | FY 2026<br>YTD |
|-----------------------|------------|------------|------------|------------|------------|---------------|---------------|----------------|
| Total LAIA injections | 826        | 840        | 635        | 627        | 641        | 638           | 967           | 383            |
| Retail Count          | 248        | 188        | 111        | 91         | 101        | 218           | 593           | 264            |
| PAP Count             | 578        | 652        | 524        | 536        | 540        | 420           | 374           | 119            |
| LAIA<br>Expenditures  | \$ 255,227 | \$ 207,410 | \$ 164,778 | \$ 136,177 | \$ 167,548 | \$<br>343,071 | \$<br>816,864 | \$<br>470,175  |

For FY2025, here is the average cost of LAIA medication listed most frequently used to less frequently used.

New formulations have been added to the LAIA market, nearly doubling the different types/strengths available for treatments since FY 2019. Now, LAIA formulations provide treatment frequency anywhere from once every 2 weeks, up to once every 6 months.

| LAIA                        | Brand or<br>Generic | Retail Count | Average Cost FY 2025 |
|-----------------------------|---------------------|--------------|----------------------|
| Haloperidol Dec 100 Mg/ml   | Generic             |              | \$                   |
| Vial                        |                     | 227          | 5.25                 |
|                             | Brand               |              | \$                   |
| Invega Sustenna 234 Mg      |                     | 73           | 3,149.81             |
| Haloperidol Dec 50 Mg/ml    | Generic             |              | \$                   |
| Vial                        |                     | 68           | 1.46                 |
| Invega Sustenna 156 Mg/Ml   | Brand               |              | \$                   |
| Syrg                        |                     | 64           | 2,152.07             |
|                             | Brand               |              | \$                   |
| Abilify Maintena 400mg      |                     | 41           | 2,647.15             |
| -                           | Brand               |              | \$                   |
| Risperdal Consta 25 Mg Syr  |                     | 18           | 589.31               |
|                             | Brand               |              | \$                   |
| Abilify Maintena 300mg      |                     | 16           | 1,982.18             |
| ,                           | Brand               |              | \$                   |
| Invega Sustenna 117 Mg      |                     | 15           | 1,599.92             |
|                             | Generic             |              | \$                   |
| Risperidone Er 50 Mg Vial   |                     | 12           | 666.17               |
| Aristada Er 662 Mg/2.4 MI   | Brand               |              | \$                   |
| Syrn                        |                     | 10           | 2,140.04             |
| Invega Trinza 546 Mg/1.75   | Brand               |              | \$                   |
| MI                          |                     | 9            | 6,334.32             |
| Invega Trinza 410           | Brand               |              | \$                   |
| Mg/1.3150 MI                |                     | 8            | 4,820.45             |
| Aristada Er 1,064 Mg/3.9 Ml | Brand               |              | \$                   |
| Syr                         |                     | 6            | 3,415.86             |
|                             | Brand               |              | \$                   |
| Risperdal Consta 50 Mg Syr  |                     | 6            | 1,178.72             |
| Invega Trinza 819 Mg/2.625  | Brand               |              | \$                   |
| MI                          |                     | 5            | 9,698.02             |
|                             | Brand               |              | \$                   |
| INVEGA SUSTENNA 78MG        |                     | 4            | 1,078.78             |

| Invega Hafyera 1,560 Mg/5      | Brand   |   | \$        |
|--------------------------------|---------|---|-----------|
| MI                             |         | 3 | 19,372.43 |
|                                | Brand   |   | \$        |
| Risperdal Consta 37.5mg        |         | 2 | 884.01    |
|                                | Generic |   | \$        |
| Risperidone Er 25 Mg Vial      |         | 2 | 335.68    |
|                                | Brand   |   | \$        |
| Vivitrol 380 Mg Vial + Diluent |         | 2 | 1,449.21  |
| Abilify Maintena Er 400 Mg     | Brand   |   | \$        |
| Syr                            |         | 1 | 2,679.59  |
| Perseris Er 90 Mg Syringe      | Brand   |   | \$        |
| Kit                            |         | 1 | 1,575.41  |

Attachments:

1. Budget Memo – FY2026 Human Services