Business Development Grant Agreement for Coriolis Pharma



Michael James, Assistant County Manager

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Coriolis Pharma

 Contract research and development company for drug product development founded and headquartered in Martinsried, Germany

 They support clients from early development to clinical readiness and commercialization

Opened first U.S. location in Ann Arbor, Michigan in 2024

Project Anchor

- Location of the Company's North American Headquarters in Morrisville, including:
 - \$10.8 million planned investment
 - 50 jobs with average salaries of \$150,000, including scientists and other technical/operational staff
 - Lab, storage, and manufacturing service capabilities
- Company will locate in the Spark Life Sciences Campus along McCrimmon Parkway in Morrisville

Proposed Agreement Terms

- Project qualifies under the Headquarters Tier
 - Minimum performance requirements to qualify for payment:
 - \$5 million incremental increase in assessed tax valuation by 2029
 - 35 new jobs with average salaries of at least \$150,000 annually
- Wake County Incentive
 - Five-Years: 35% of new tax revenue generated each qualifying year
- Property taxes must be paid in full prior to receiving the grant

Upward Mobility Bonus

- After qualifying for a Business Development Grant each year, the company also anticipates qualifying for the Upward Mobility Bonus by:
 - ✓ Prohibiting discrimination through robust non-discrimination policies
 - ✓ Offering health insurance at an affordable rate to employees/dependents
 - ✓ Providing generous leave policies

AND providing other programs including **at least two** of the following:

- □ Program(s) that offset costs to employees associated with childcare.
- □ Program(s) that offset costs to employees associated with transportation.
- □ Program(s) that offset costs to employees associated with tuition or related educational expenses that increase employee skills and opportunities for advancement.
- Second chance hiring practices, including removal of prior conviction checkoffs.

Local Incentive Summary

Wake County

- Business Development Grant estimated at ~\$90,000
- Upward Mobility Bonus at ~\$13,000

Town of Morrisville

Grant up to 1% of incremental assessed valuation estimated at ~\$100,000

Public Hearing