

Wake County Government

Employee Onsite Clinic Presentations for Short-Listed Firms



Wake County Meeting Attendee's

- Johnna Rogers – Deputy County Manager
- Angela Crawford – Human Resource Director
- Mary Beth Manville – Deputy Human Resources Director
- Ashley Lategan – Benefits and Wellness Manager

Expectations of Presenters

- All Proposers will be given two hours to present to The Wake County Team to include questions and answers. Proposers will also be able to tour the current facilities prior to the presentation.
- Presenting team should include all staff account management that would be working directly with the Wake County team.
- Discuss all requested topics (listed on the next slide)
- As noted, above, it is expected that the presentation will be interactive and the Wake County team will be asking questions throughout the presentation so will be important for your presentation to allow for sufficient time as the time will not be extended.
- As you are presenting the requested topics make sure to not only discuss what your company can offer but how your company can provide the services, along with how you will engage their employees.

Topics for Presentation

Discuss Following Topics in Detail

- Introductions of Company
 - To include your company's mission statement, philosophy, strategic plan and our dedicated team.
- Service Delivery Model
 - How will partnering with you improve the health of Wake County employees
 - Approach to health care delivery
- Engagement of employees and members
 - Communications and marketing
- Program Offerings
 - Wellness Solutions
 - Disease Management

Topics for Presentation

Discuss Following Topics Briefly

- Technology (member portal, mobile app, client portal, data feeds)
- Evaluation of services and programs
- Implementation

The above topics will be discussed in further detail with those advancing to the final round.

After the presentations

- Once all presentations are completed the team (MMA and Wake County) will discuss and evaluate which firms will move to the final round.
- The Wake County team will likely request a ***second meeting*** with those making it to the final round to answer any follow up questions and get into more detail on your organization, services, implementation, and pricing.

**PLEASE CONTACT MEEGAN BROLL IF
YOU NEED ANY FURTHER
INFORMATION AHEAD OF THE MEETING**

THANK YOU!