

EMS Fee for Service Recommendations

March 31, 2025



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Introduction

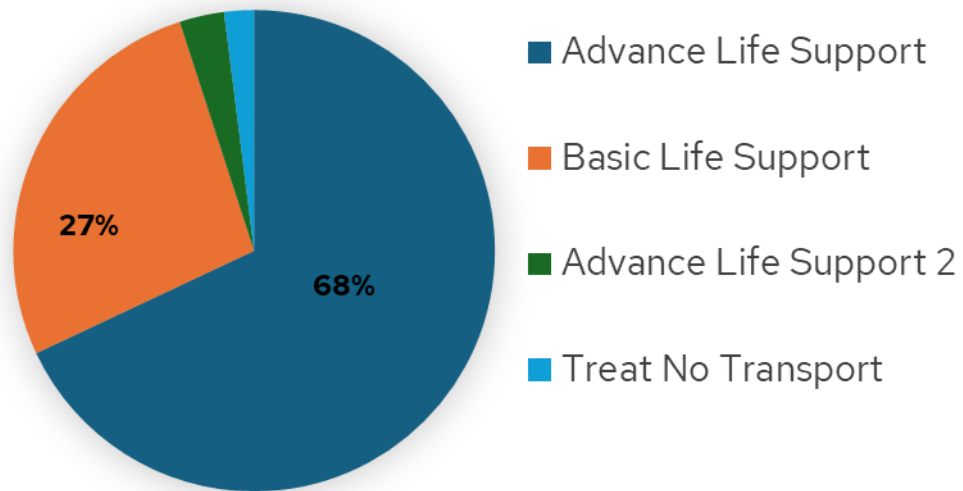
- **Requests for EMS services continues to grow**
 - 8% increase in transport volume in calendar year 2024
- **County continues to support EMS services**
 - 10 more ambulances and staff in service; as approved in FY' 25 budget
- **More than 10 years since EMS fee for service evaluation**

Agenda

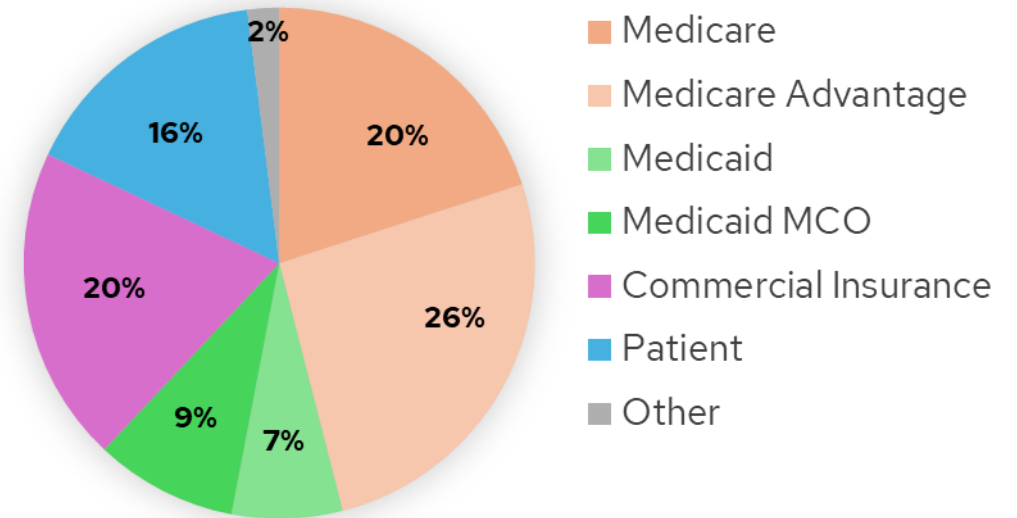
- **Current state**
- **Market analysis**
- **Fee changes**
- **Impact**
- **Recommendations**

Transport Type and Payer Mix

Transport Type



Payer Mix



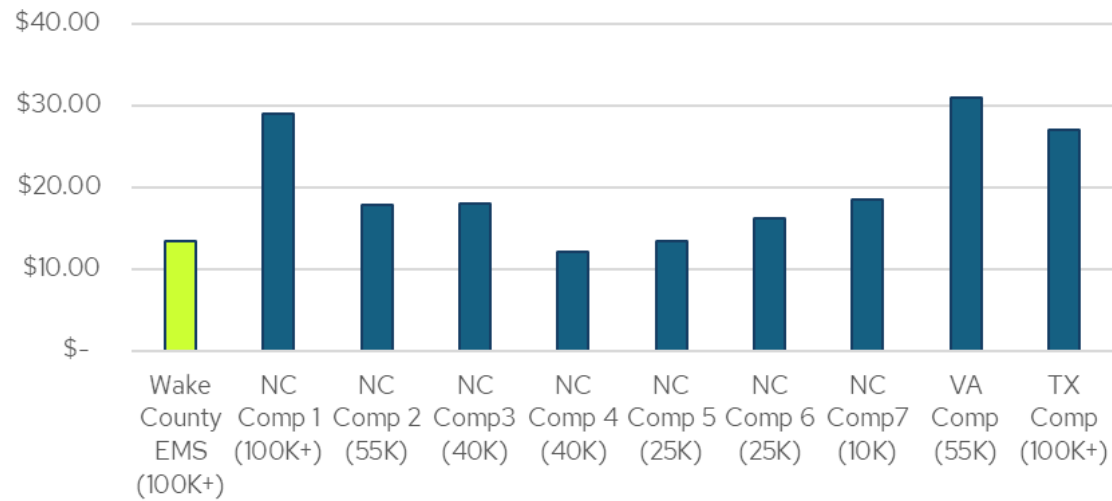
Current Rates

- Rates are currently set at 150% of the Medicare Fee Schedule

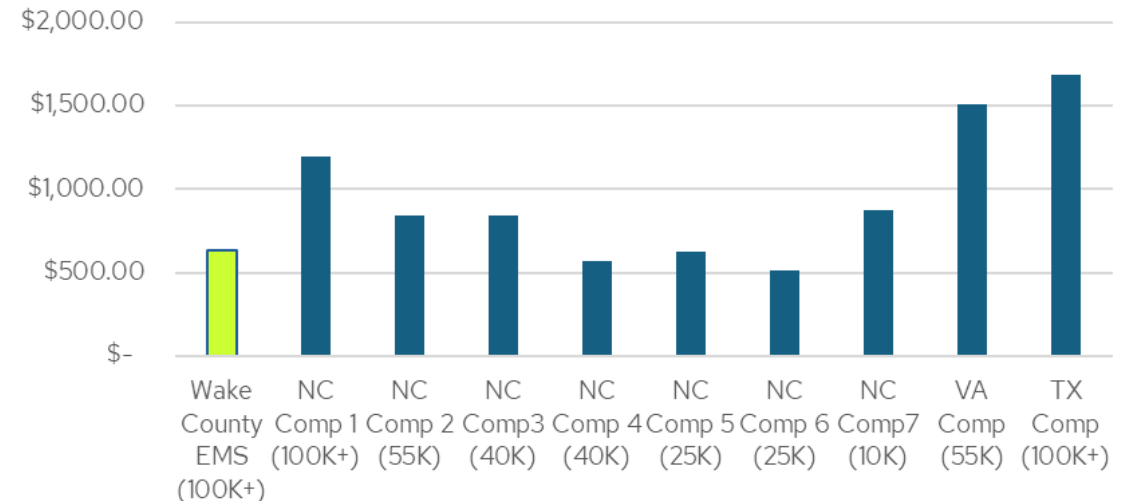
Level Of Service	Medicare	Wake EMS
Mileage	\$8.94	\$13.41
Basic Life Support	\$421.59	\$632.39
Advance Life Support	\$500.64	\$750.96
Advance Life Support 2	\$724.61	\$1,086.92

Market Analysis

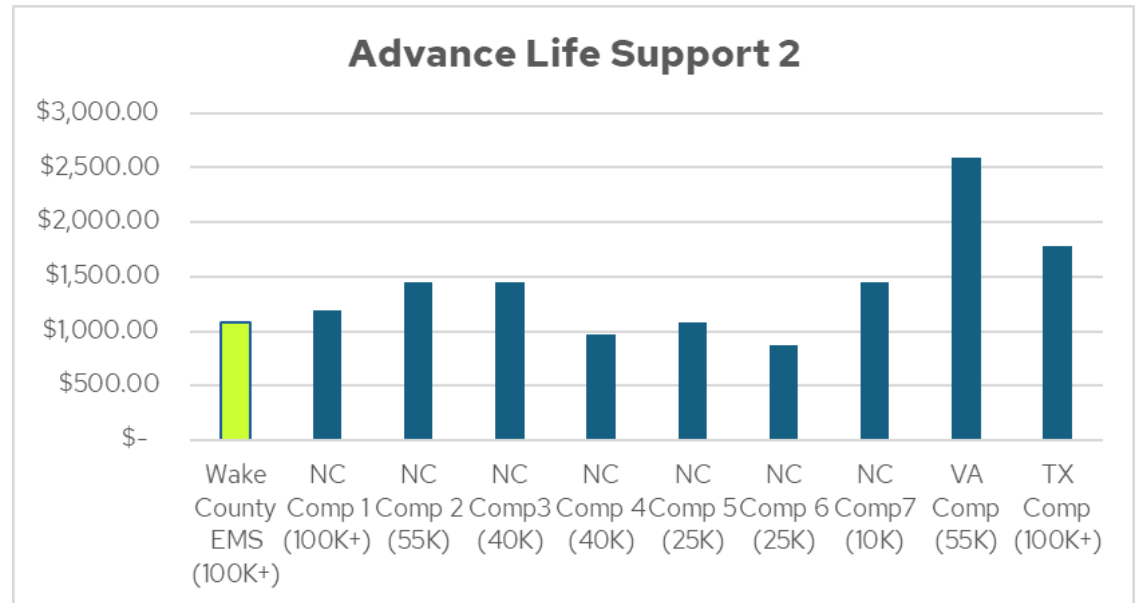
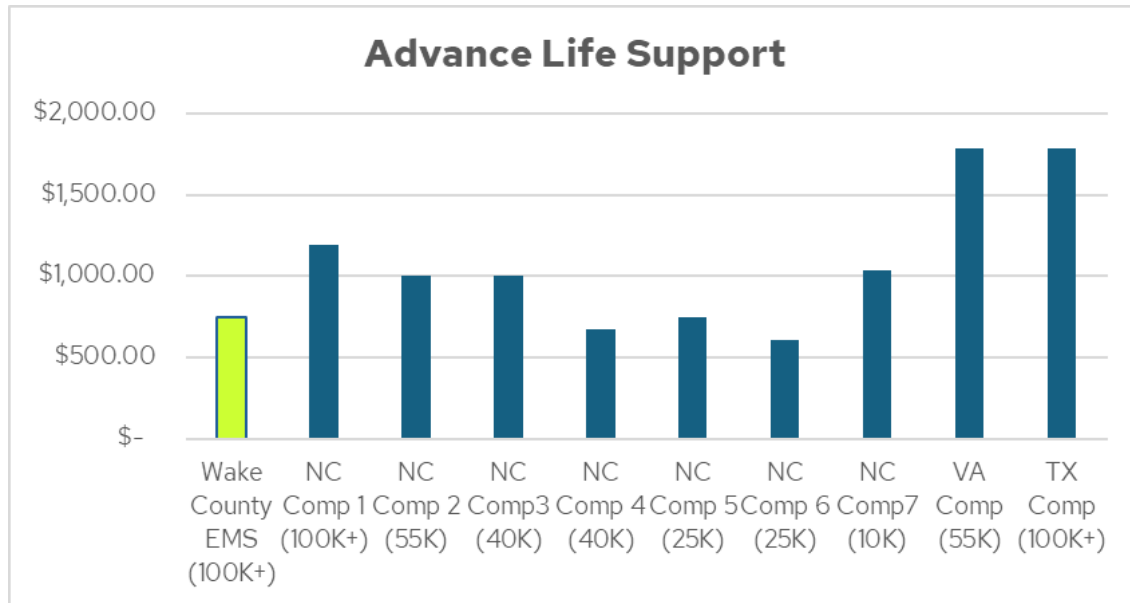
Mileage



Basic Life Support



Market Analysis



Proposed Rate Adjustment

Level of Service	Current	Proposed	Fee Change
Mileage	\$13.41	\$17.88	33%
BLS Emergency	\$632.29	\$1,449.22	129%
ALS Emergency	\$750.96	\$1,449.22	93%
ALS Level 2	\$1,086.92	\$1,449.22	33%

- **Increase appears large due to lack of fee increases over 10 years**
- **Equal fee for all service types at 200% of ALS 2**
 - **One comparable has equal fees across service types**
 - **Three comparable charge 200% of Medicare Fee Schedule**

Forecasted Fiscal Impact

- Multiple variables to consider

Current Unadjusted Forecast \$39,300,597

- Does not account for call volume growth

Potential Adjusted Forecast		Cash	Increase
Most Confident		\$41,414,884	5.4%
More Confident		\$41,792,157	6.3%
Confident		\$42,249,637	7.5%
Less Confident		\$43,001,090	9.4%
Least Confident		\$43,835,452	11.5%

- Focus on the percent increase of cash

Potential Patient Impact

- **No change for government insured (~60% of patients)**
- **Commercially insured - variable out of pocket cost increase**
 - Mitigation strategy - Improve recruitment efforts for the subscription program
- **Uninsured - out of pocket cost increase**
 - Mitigation strategy - Review options to align charity care with other County programs

Recommendations

- **Set equal rates across services**
- **Investigate charity care options**
- **Improve subscription recruitment efforts**



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