

Item Title: Multi-Year Contract for Scrap Tire Recycling Operational Services

Specific Action Requested:

That the Board of Commissioners authorizes the County Manager to enter a multi-year contract with Greenway Services Inc. to provide scrap tire operational services at Wake County Solid Waste Facilities, subject to the terms and conditions acceptable to the County Attorney.

Item Summary:

Purpose: The Board of Commissioners approves multi-year contracts.

Background: The Wake County Solid Waste Management Division operates three facilities for collecting scrap tires from residents and businesses, in accordance with the North Carolina Scrap Tire Disposal Act. This law requires counties to offer recycling options for proper tire disposal. The program is partially funded by state disbursements from tire sales and supplemented by the county-wide Household Fee. As the current service contract expires on June 30, 2025, new contracts are needed to continue the operation services to ensure regulatory compliance and support ongoing recycling efforts.

Strategic Plan: This action supports routine County operations.

Fiscal Impact: The projected FY 2026 cost for Greenway Services Inc. is \$208,298, consistent with the recurring appropriation in the annual Solid Waste budget. This five-year contract includes built-in escalations to address inflation. The total estimated cost of scrap tire operational services over the five-year term is approximately \$1.13 million. Funding for FY 2027 and beyond are incorporated into the Solid Waste funding model and will be reflected in future recommended budgets.

Additional Information:

Wake County issued a Request for Proposals (RFP #25-04) to solicit qualified vendors for the **operational** and hauling services associated with scrap tires collected at the County's Solid Waste Management Facilities.

The Scrap Tire Operational Services includes the labor and equipment to staff and manage Wake County's Scrap Tire Disposal Facilities, load scrap tires, and switch out trailers as needed. Greenway Services Inc. was the lone submittal for Scrap Tire Operational Services. A separate item is being included on the BOC agenda for the hauling services portion of the RFP.

As prescribed in the RFP, five (5) members of the selection committee reviewed the proposal and independently scored the proposals prior to convening for final evaluation

using Bonfire’s scoring and review system. The committee recommends contracting with Greenway Services Inc. for facility operational services. While they were the sole bidder for this component, Greenway meets all qualifications, has relevant experience, and submitted pricing within budget estimates.

Based on historical data and projections, the annual payment amounts for each contract are expected to be as follows:

| Greenway Service Inc. | |
|------------------------------|------------------------------|
| FY 2026 | \$208,298.00 |
| FY 2027 | \$216,363.00 |
| FY 2028 | \$224,831.25 |
| FY 2029 | \$233,722.91 |
| FY 2030 | \$243,059.16 |
| | Total: \$1,126,274.32 |

Attachments:

1. 25-045 Scrap Tire RFP
2. Scrap Tire Facility Operational Contract Details